



Regional Market Update

A Quarterly Update of regional Australian Markets

October 2020 | Released November 2020



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Regional Markets Performance

The latest quarterly regional report analyses 25 of Australia's largest non-capital city regions. Taking a look at performance of both house and unit markets over the year to October 2020.

Of the separate 50 house and unit markets included in the analysis, 41 have seen values rise over the 12 months to October. Houses were the better performer over the year, with 23 regions recording a rise in the value of houses, while 2 regional areas saw house values decline over the 12 months. Across the unit market, 18 regions recorded a rise in unit values over the year to October.

| Houses | | | |
|-------------------------------|---|------------------------------|--|
| | Best Performers | | Worst Performers |
| Highest yearly growth: | Launceston and North East, Tas: 10.5% | Lowest yearly growth: | Bunbury, WA: -4.5% |
| Highest change in sales vols: | Bunbury, WA: 24.6% | Lowest change in sales vols: | Launceston and North East, Tas: -9.3% |
| Shortest days on market: | Ballarat, Vic: 29 days | Longest days on market: | New England and North West, NSW: 106 days |
| Lowest vendor discounts: | Newcastle and Lake Macquarie, NSW: -2.4% | Highest vendor discounts: | Townsville, Qld: -5.8% |

Across Australia's regional house market, the Launceston and North East region in Tasmania recorded an annual growth rate of 10.5 per cent in October 2020, making it the best performing house market across the 25 regional areas. Over in Western Australia, the Bunbury region saw the lowest yearly growth with house values down -4.5 per cent over the same period.

In terms of sales volumes, the Bunbury region saw the highest change in sales volumes for houses across the region, up 24.6 per cent over the year to August 2020, followed closely by Central Queensland, where house sales increased by 24.3 per cent. Meanwhile, the Launceston and North East region in Tasmania saw a -9.3 per cent decline in house sales over the year.

Looking at days on market, the quickest selling region for houses over the year to October 2020 was Ballarat (Vic), where it is currently taking around 29 days to secure a sale. Meanwhile the region with the longest days on market over the year was the New England and North West region (NSW) where houses are taking just under 106 days to sell. The Newcastle and Lake Macquarie region is offering the lowest discount to secure a sale (-2.4 per cent), while the highest discounts are being offered across the Townsville region (Qld) with vendors offering a discount rate of -5.8 per cent in order to secure a sale.

| Units | | | |
|-------------------------------|--|------------------------------|---|
| | Best Performers | | Worst Performers |
| Highest Yearly growth: | Southern Highlands and Shoalhaven: 8.6% | Lowest yearly growth: | Hume, Vic: -7.8% |
| Highest change in sales vols: | Bunbury, WA: 38.7% | Lowest change in sales vols: | Launceston and North East, Tas: -24.0% |
| Shortest days on market | Launceston and North East, Tas: 26 days | Longest days on market: | Central Queensland, Qld: 112 days |
| Lowest vendor discounts: | Ballarat, Vic: -1.9% | Highest vendor discounts: | Townsville, Qld: -6.8% |

Across Australia's regional unit market, the Southern Highlands and Shoalhaven region (NSW) recorded the largest annual growth rate of 8.6 per cent in October, while the Hume region (Vic) saw the lowest yearly growth (-7.8 per cent) over the same period.

Looking at sales volumes, the Bunbury (WA) region saw the highest change in sales volumes for units over the year to August, increasing by 38.7 per cent, while across the Launceston and North East region (Tas), sales volumes were down -24.0 per cent when compared to the previous 12 month period.

Units across the Launceston and North East region currently sell quicker than any other region with the median time on market sitting at 26 days over the year to October. Meanwhile, selling conditions remain much more challenging across Central Queensland where units are taking around 112 days to sell. The Townsville region (Qld) is offering the largest discounts in order to secure a sale (-6.8 per cent), while the lowest discounts are being offered across the Ballarat region in Victoria (-1.9 per cent).

Capital Region | NSW

Based on the Capital Region Statistical Area Level 4 region

Annual Dwelling Sales August 2020

5,087

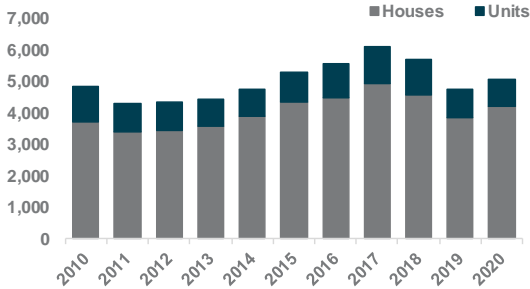
6.3% higher than one year ago, and -6.9% below the five year average for the region.



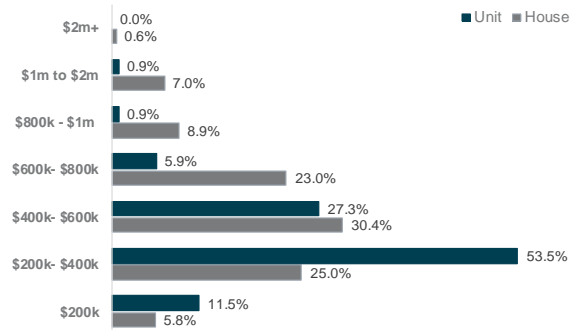
9.5%
House Sales



-6.7%
Unit Sales



% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:



5.2%
House Values



5.4%
Unit Values

4.7%

Upper Quartile

5.8%

Upper Quartile

6.5%

Lower Quartile

5.7%

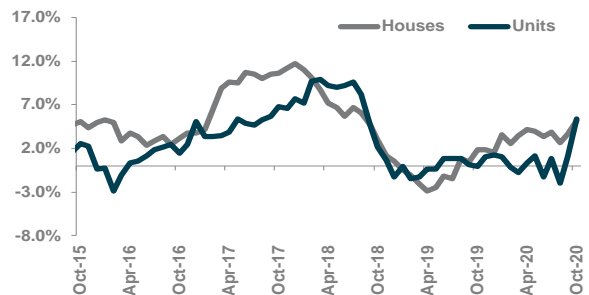
Lower Quartile

\$507,950

Median Value

\$321,886

Median Value



Houses



Vendor discounting

-3.1%
Current

-4.0%
1 year ago

Time on market

73 days
Current

78 days
1 year ago

Units



Vendor discounting

-2.4%
Current

-3.2%
1 year ago

Time on market

70 days
Current

59 days
1 year ago

Central West | NSW

Based on the Central West Statistical Area Level 4 region

Annual Dwelling Sales August 2020

4,203

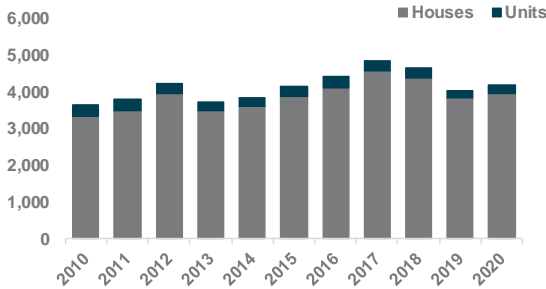
3.5% higher than one year ago, and -5.4% below the five year average for the region.



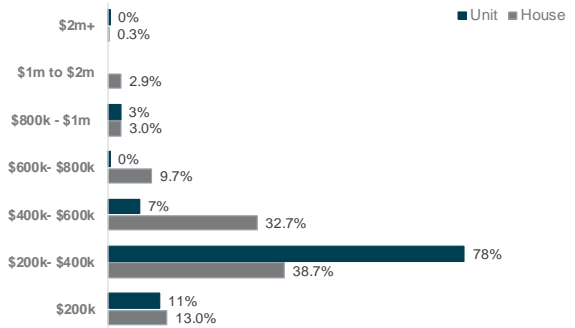
3.8%
House Sales



-0.4%
Unit Sales



% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:

5.9%

Upper Quartile

11.8%

Lower Quartile

\$369,680

Median Value

6.6%

Upper Quartile

-5.7%

Lower Quartile

\$280,053

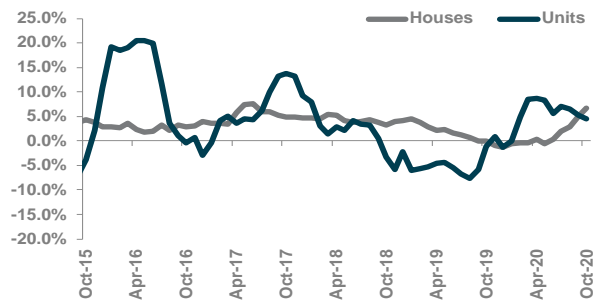
Median Value



6.7%
House Values



4.5%
Unit Values



Houses



Vendor discounting

-3.0%
Current

-3.4%
1 year ago

Time on market

70 days
Current

71 days
1 year ago

Units



Vendor discounting

-2.4%
Current

-2.8%
1 year ago

Time on market

69 days
Current

75 days
1 year ago

Hunter Valley exc Newcastle | NSW

Based on the Hunter Valley exc Newcastle Statistical Area Level 4 region

Annual Dwelling Sales August 2020

6,143

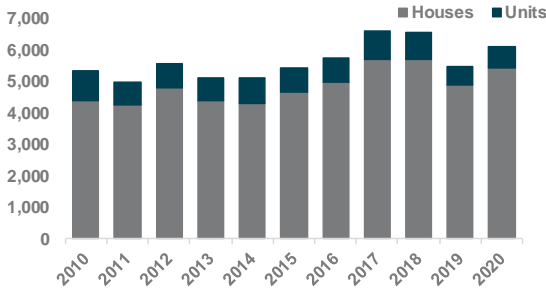
11.6% higher than one year ago, and 0.3% above the five year average for the region.



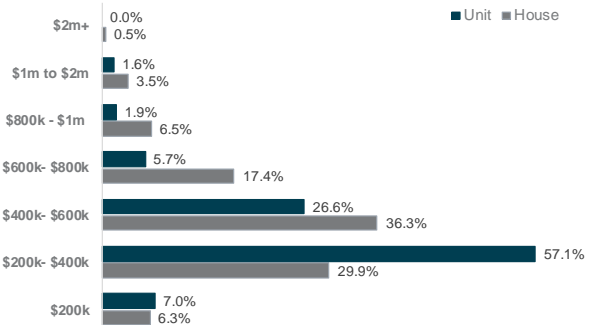
11.7%
House Sales



10.8%
Unit Sales



% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:



3.6%
House Values



1.0%
Unit Values

3.7%

Upper Quartile

-1.1%

Upper Quartile

4.3%

Lower Quartile

3.5%

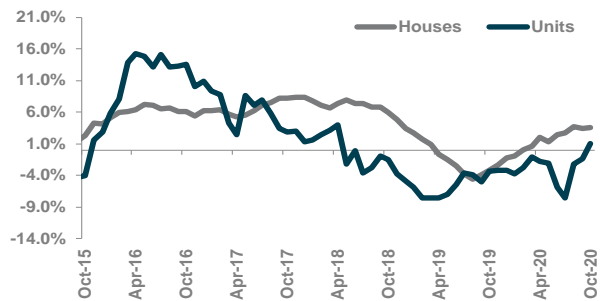
Lower Quartile

\$453,048

Median Value

\$353,767

Median Value



Houses



Vendor discounting

-2.7%
Current

-3.7%
1 year ago

Time on market

55 days
Current

62 days
1 year ago

Units



Vendor discounting

-3.1%
Current

-3.7%
1 year ago

Time on market

76 days
Current

71 days
1 year ago

Illawarra | NSW

Based on the Illawarra Statistical Area Level 4 region

Annual Dwelling Sales August 2020

5,245

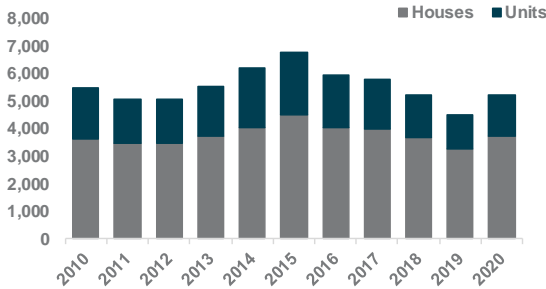
16.5% higher than one year ago, and -2.0% below the five year average for the region.



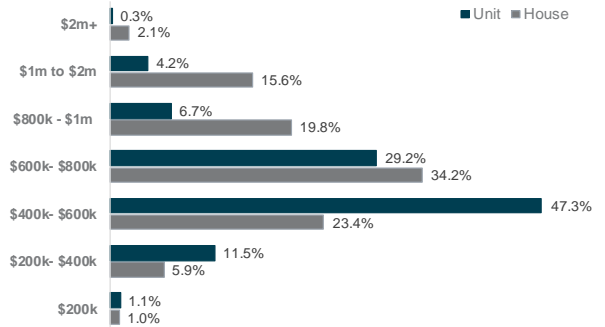
14.7%
House Sales



21.1%
Unit Sales



% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:



9.6%
House Values



7.4%
Unit Values

9.9%

Upper Quartile

8.0%

Upper Quartile

10.8%

Lower Quartile

7.2%

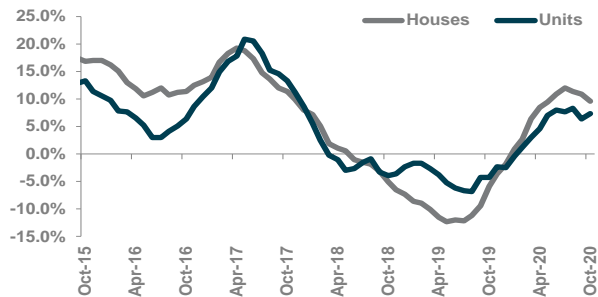
Lower Quartile

\$710,758

Median Value

\$551,049

Median Value



Houses



Vendor discounting

-2.5%

Current

-4.4%

1 year ago

Time on market

33 days

Current

57 days

1 year ago

Units



Vendor discounting

-2.8%

Current

-3.8%

1 year ago

Time on market

44 days

Current

63 days

1 year ago

Mid North Coast | NSW

Based on the Mid North Coast Statistical Area Level 4 region

Annual Dwelling Sales August 2020

5,030

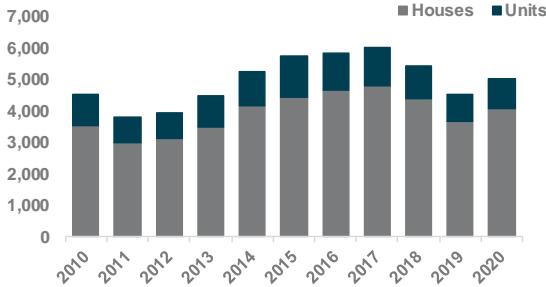
11.3% higher than one year ago, and -6.6% below the five year average for the region.



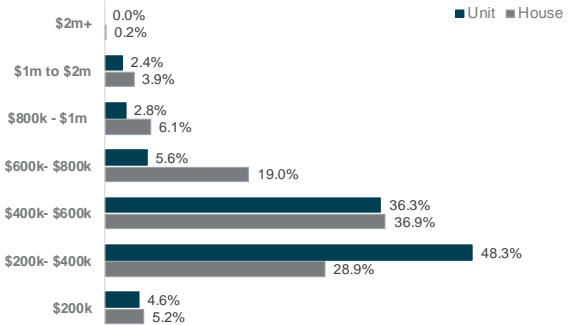
11.8%
House Sales



9.1%
Unit Sales



% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:



5.7%
House Values



1.9%
Unit Values

4.1%

Upper Quartile

3.4%

Upper Quartile

6.0%

Lower Quartile

4.8%

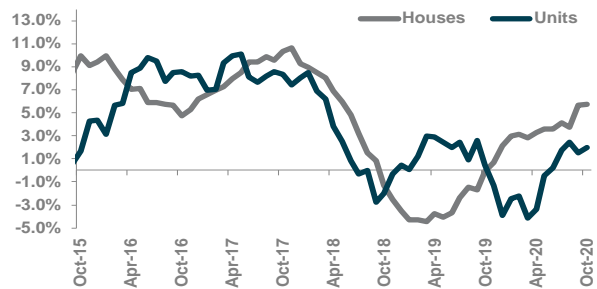
Lower Quartile

\$502,862

Median Value

\$380,516

Median Value



Houses



Vendor discounting

-3.0%
Current

-3.8%
1 year ago

Time on market

69 days
Current

70 days
1 year ago

Units



Vendor discounting

-3.0%
Current

-3.9%
1 year ago

Time on market

58 days
Current

68 days
1 year ago

New England and North West | NSW

Based on the New England and North West Statistical Area Level 4 region

Annual Dwelling Sales August 2020

2,859

3.0% higher than one year ago, and -8.4% below the five year average for the region.

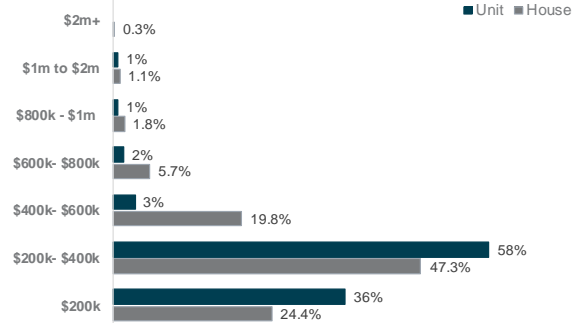
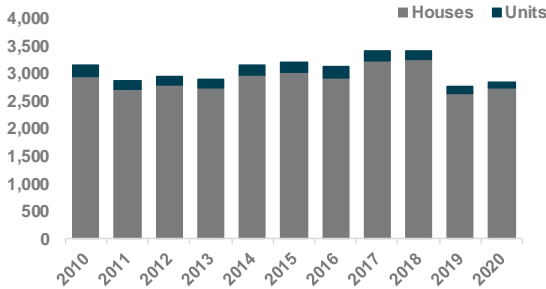


3.8%
House Sales



-11.8%
Unit Sales

% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:



4.7%
House Values



n.a.
Unit Values

3.4%

Upper Quartile

n.a.

Upper Quartile

5.8%

Lower Quartile

n.a.

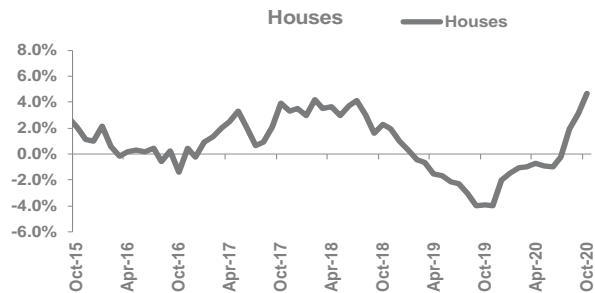
Lower Quartile

\$272,478

Median Value

n.a.

Median Value



Houses



Vendor discounting

-4.9%

Current

-5.2%

1 year ago

Time on market

106 days

Current

89 days

1 year ago

Units



Vendor discounting

-4.5%

Current

-4.5%

1 year ago

Time on market

131 days

Current

116 days

1 year ago

Newcastle and Lake Macquarie | NSW

Based on the Newcastle and Lake Macquarie Statistical Area Level 4 region

Annual Dwelling Sales August 2020

7,085

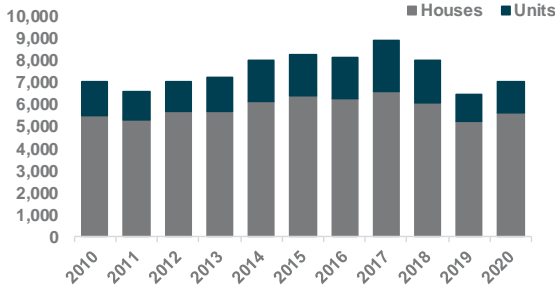
9.3% higher than one year ago, and -8.3% below the five year average for the region.



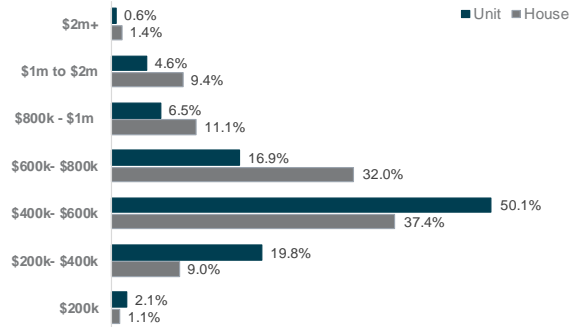
7.8%
House Sales



15.6%
Unit Sales



% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:

6.9%

Upper Quartile

9.0%

Lower Quartile

\$601,225

Median Value

3.9%

Upper Quartile

6.4%

Lower Quartile

\$510,452

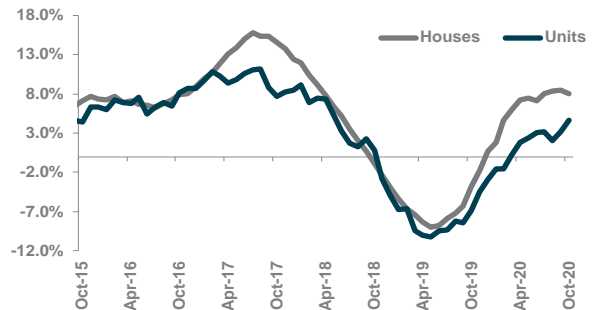
Median Value



8.0%
House Values



4.7%
Unit Values



Houses



Vendor discounting

-2.4%
Current

-3.8%
1 year ago

Time on market

34 days
Current

48 days
1 year ago

Units



Vendor discounting

-2.2%
Current

-3.1%
1 year ago

Time on market

49 days
Current

59 days
1 year ago

Richmond- Tweed | NSW

Based on the Richmond- Tweed Statistical Area Level 4 region

Annual Dwelling Sales August 2020

5,177

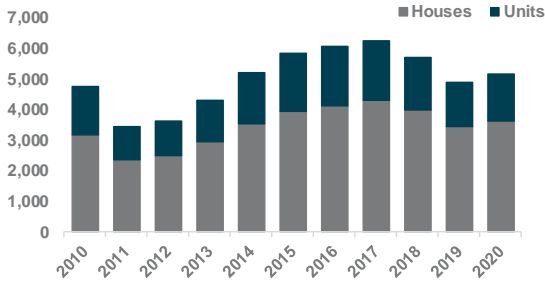
6.0% higher than one year ago, and -8.0% below the five year average for the region.



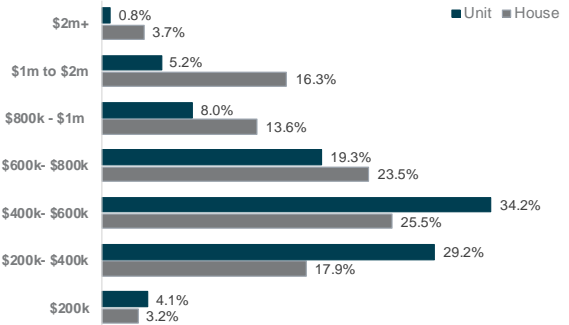
6.3%
House Sales



5.4%
Unit Sales



% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:

8.4%

Upper Quartile

6.9%

Lower Quartile

\$645,986

Median Value

5.8%

Upper Quartile

1.4%

Lower Quartile

\$481,075

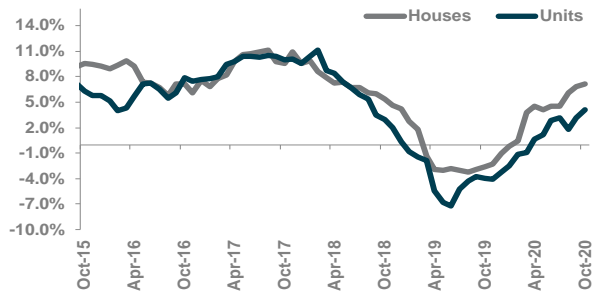
Median Value



7.1%
House Values



4.2%
Unit Values



Houses



Vendor discounting

-3.2%
Current

-4.1%
1 year ago

Time on market

56 days
Current

66 days
1 year ago

Units



Vendor discounting

-2.9%
Current

-3.1%
1 year ago

Time on market

50 days
Current

56 days
1 year ago

Riverina | NSW

Based on the Riverina Statistical Area Level 4 region

Annual Dwelling Sales August 2020

3,018

4.9% higher than one year ago, and 0.2% above the five year average for the region.

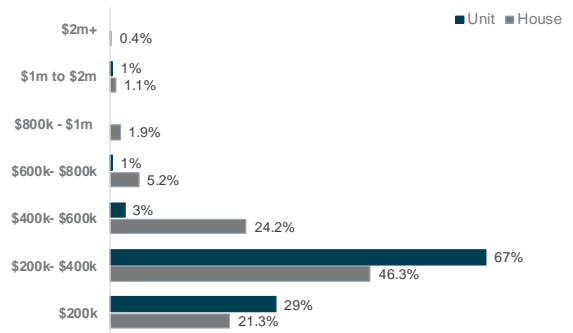
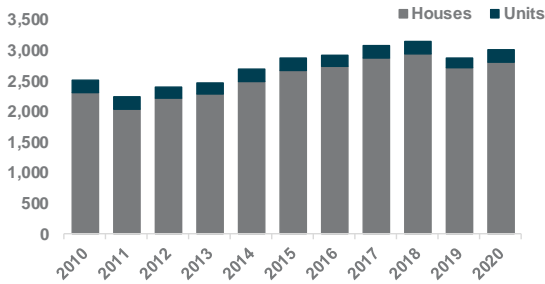


3.4%
House Sales



32.0%
Unit Sales

% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:



-0.6%
House Values



n.a.
Unit Values

0.2%

Upper Quartile

n.a.

Upper Quartile

-1.7%

Lower Quartile

n.a.

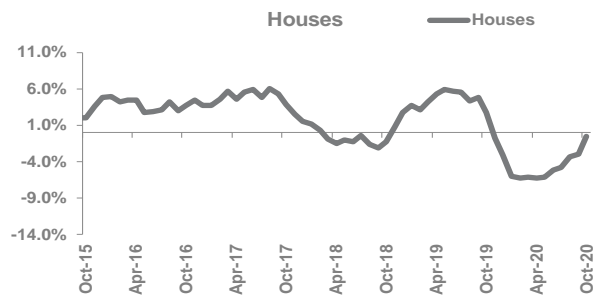
Lower Quartile

\$282,336

Median Value

n.a.

Median Value



Houses



Vendor discounting

-3.8%
Current

-4.0%
1 year ago

Time on market

76 days
Current

74 days
1 year ago

Units



Vendor discounting

n.a.
Current

n.a.
1 year ago

Time on market

n.a.
Current

n.a.
1 year ago

Southern Highlands and Shoalhaven | NSW

Based on the Southern Highlands and Shoalhaven Statistical Area Level 4 region

Annual Dwelling Sales August 2020

3,711

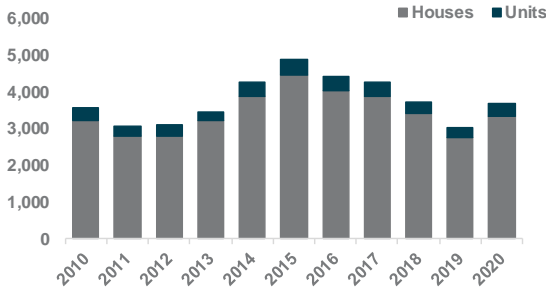
21.7% higher than one year ago, and -3.5% below the five year average for the region.



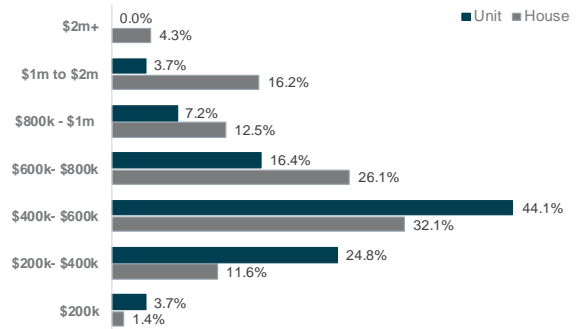
21.2%
House Sales



26.3%
Unit Sales



% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:

6.1%

Upper Quartile

4.9%

Lower Quartile

\$619,515

Median Value

5.0%

Upper Quartile

14.1%

Lower Quartile

\$452,549

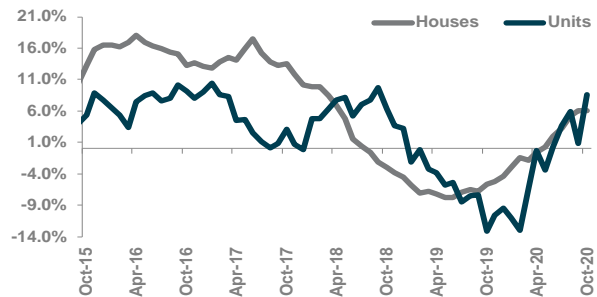
Median Value



6.0%
House Values



8.6%
Unit Values



Houses



Vendor discounting

-3.3%
Current

-4.9%
1 year ago

Time on market

70 days
Current

91 days
1 year ago

Units



Vendor discounting

-3.3%
Current

-4.7%
1 year ago

Time on market

102 days
Current

92 days
1 year ago

Cairns | Qld

Based on the Cairns Statistical Area Level 4 region

Annual Dwelling Sales August 2020

4,820

-0.9% lower than one year ago, and -7.1% below the five year average for the region.

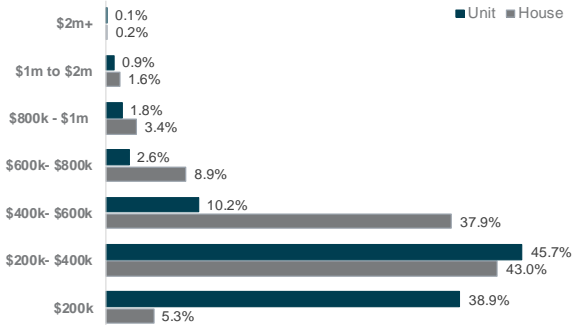
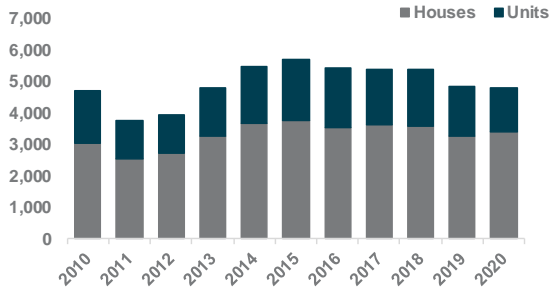


3.6%
House Sales



-10.2%
Unit Sales

% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:

-0.8%

Upper Quartile

2.8%

Lower Quartile

\$389,008

Median Value

-9.4%

Upper Quartile

-1.5%

Lower Quartile

\$215,020

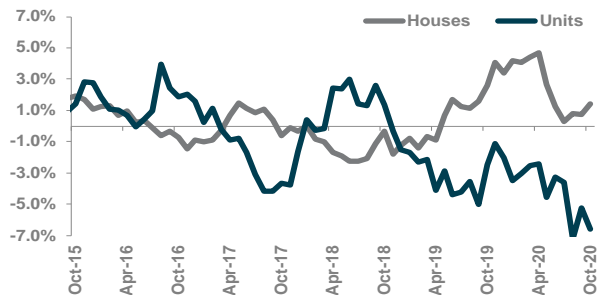
Median Value



1.4%
House Values



-6.6%
Unit Values



Houses



Vendor discounting

-4.3%

Current

-4.8%

1 year ago

Time on market

57 days

Current

58 days

1 year ago

Units



Vendor discounting

-5.0%

Current

-5.2%

1 year ago

Time on market

76 days

Current

64 days

1 year ago

Central Queensland | Qld

Based on the Central Queensland Statistical Area Level 4 region

Annual Dwelling Sales August 2020

3,707

23.0% higher than one year ago, and 25.3% above the five year average for the region.

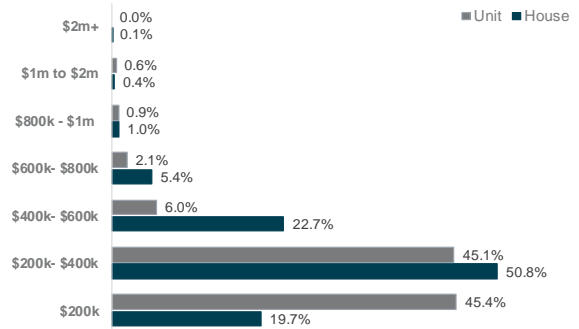
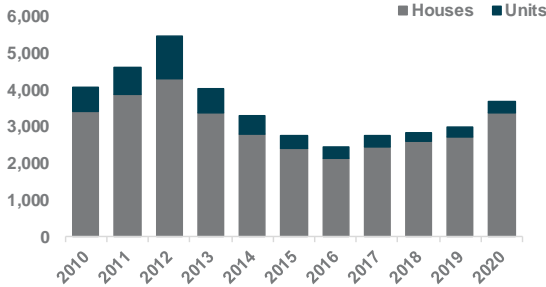


24.3%
House Sales



11.2%
Unit Sales

% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:

0.5%

Upper Quartile

4.4%

Lower Quartile

\$295,628

Median Value

-8.5%

Upper Quartile

8.1%

Lower Quartile

\$199,300

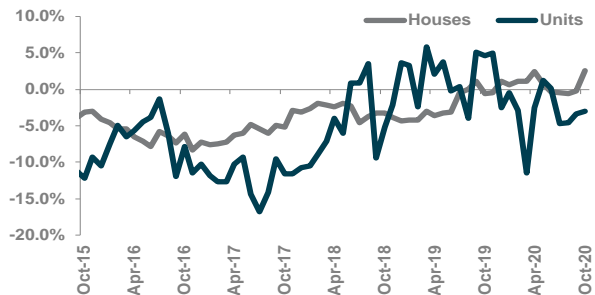
Median Value



2.6%
House Values



-3.0%
Unit Values



Houses



Vendor discounting

-4.9%
Current

-6.5%
1 year ago

Time on market

61 days
Current

63 days
1 year ago

Units



Vendor discounting

-5.6%
Current

-7.7%
1 year ago

Time on market

112 days
Current

81 days
1 year ago

Gold Coast | Qld

Based on the Gold Coast Statistical Area Level 4 region

Annual Dwelling Sales August 2020

14,777

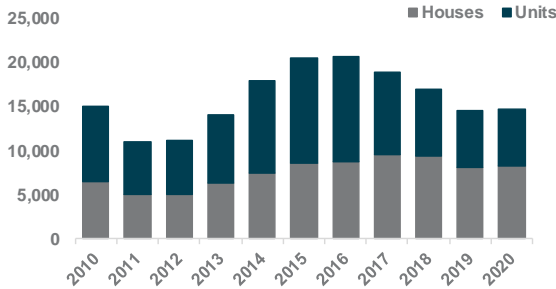
0.7% higher than one year ago, and -14.3% below the five year average for the region.



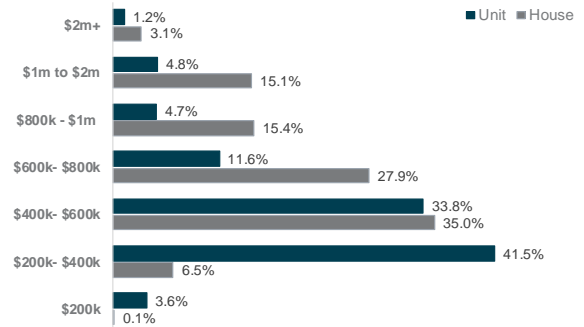
2.4%
House Sales



-1.3%
Unit Sales



% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:

7.0%

Upper Quartile

7.4%

Lower Quartile

\$682,146

Median Value

5.5%

Upper Quartile

4.6%

Lower Quartile

\$439,707

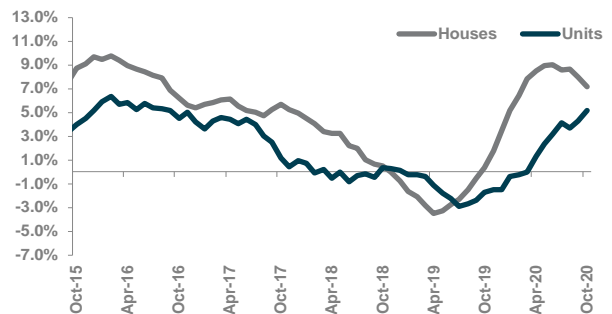
Median Value



7.2%
House Values



5.2%
Unit Values



Houses



Vendor discounting

-3.1%
Current

-4.0%
1 year ago

Time on market

41 days
Current

51 days
1 year ago

Units



Vendor discounting

-3.7%
Current

-4.3%
1 year ago

Time on market

53 days
Current

63 days
1 year ago

Mackay- Isaac- Whitsunday | Qld

Based on the Mackay- Isaac- Whitsunday Statistical Area Level 4 region

Annual Dwelling Sales August 2020

2,811

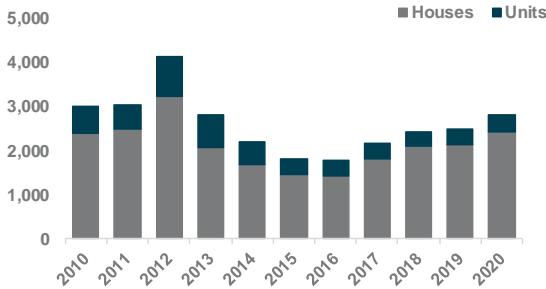
12.2% higher than one year ago, and 20.1% above the five year average for the region.



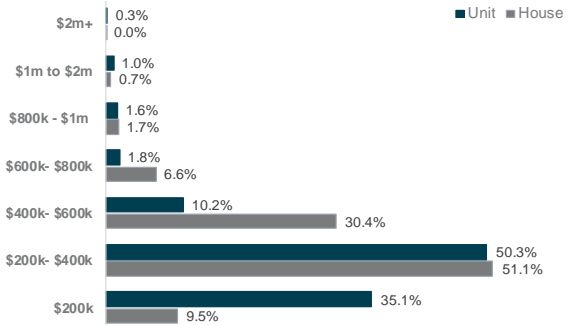
12.7%
House Sales



9.4%
Unit Sales



% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:



4.2%
House Values



2.5%
Unit Values

1.9%

Upper Quartile

-1.2%

Upper Quartile

8.3%

Lower Quartile

6.6%

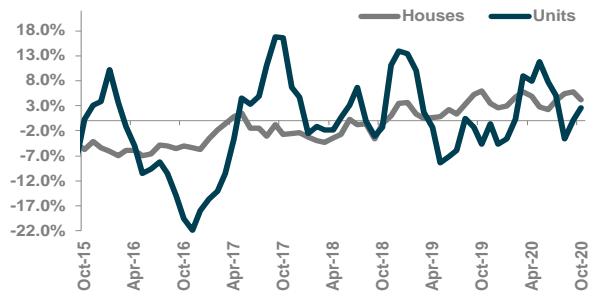
Lower Quartile

\$336,620

Median Value

\$212,973

Median Value



Houses



Vendor discounting

-4.8%
Current

-5.8%
1 year ago

Time on market

54 days
Current

56 days
1 year ago

Units



Vendor discounting

-5.2%
Current

-8.1%
1 year ago

Time on market

78 days
Current

99 days
1 year ago

Sunshine Coast | Qld

Based on the Sunshine Coast Statistical Area Level 4 region

Annual Dwelling Sales August 2020

9,694

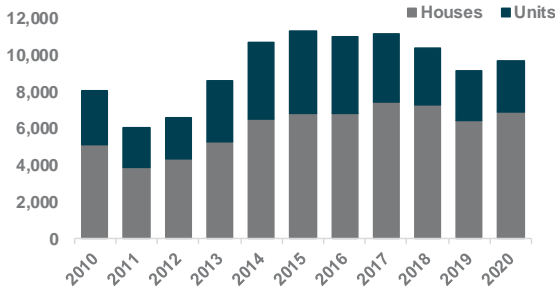
5.4% higher than one year ago, and -6.0% below the five year average for the region.



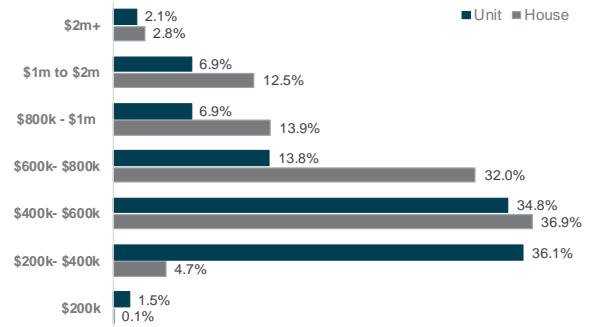
7.2%
House Sales



1.4%
Unit Sales



% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:

9.2%

Upper Quartile

7.4%

Lower Quartile

\$681,367

Median Value

6.1%

Upper Quartile

2.5%

Lower Quartile

\$481,627

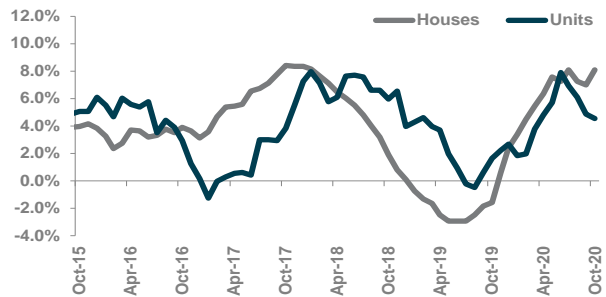
Median Value



8.1%
House Values



4.5%
Unit Values



Houses



Vendor discounting

-3.0%
Current

-3.6%
1 year ago

Time on market

47 days
Current

53 days
1 year ago

Units



Vendor discounting

-3.1%
Current

-4.0%
1 year ago

Time on market

50 days
Current

61 days
1 year ago

Toowoomba | Qld

Based on the Toowoomba Statistical Area Level 4 region

Annual Dwelling Sales August 2020

2,733

2.2% higher than one year ago, and -5.7% below the five year average for the region.

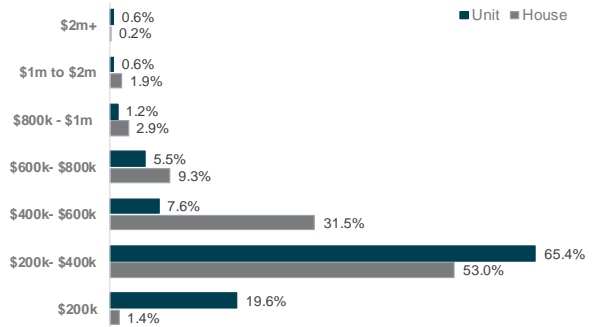
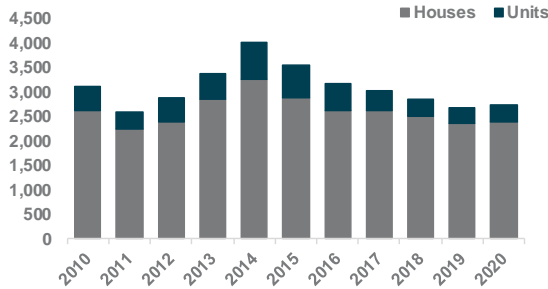


2.2%
House Sales



2.5%
Unit Sales

% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:

3.9%

Upper Quartile

0.5%

Lower Quartile

\$384,863

Median Value

3.1%

Upper Quartile

3.8%

Lower Quartile

\$265,084

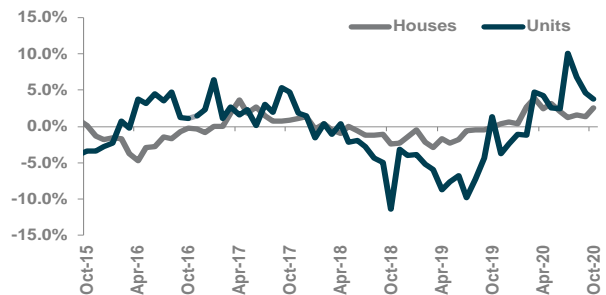
Median Value



2.5%
House Values



3.8%
Unit Values



Houses



Vendor discounting

-3.5%
Current

-4.1%
1 year ago

Time on market

48 days
Current

52 days
1 year ago

Units



Vendor discounting

-3.3%
Current

-4.0%
1 year ago

Time on market

90 days
Current

79 days
1 year ago

Townsville | Qld

Based on the Townsville Statistical Area Level 4 region

Annual Dwelling Sales August 2020

3,428

17.7% higher than one year ago, and 8.9% above the five year average for the region.



18.8%

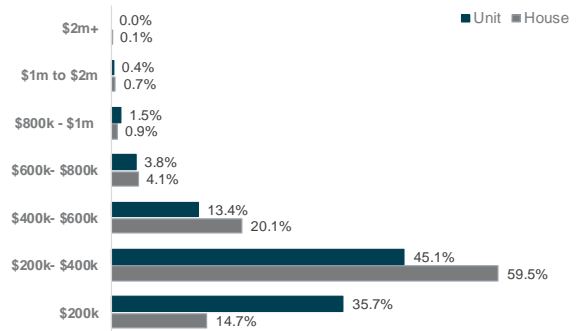
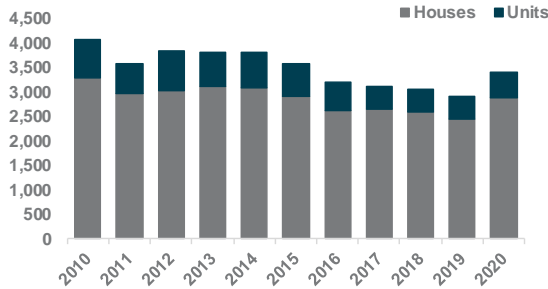
House Sales



12.2%

Unit Sales

% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:



2.6%

House Values



4.5%

Unit Values

2.2%

Upper Quartile

2.5%

Upper Quartile

2.5%

Lower Quartile

6.9%

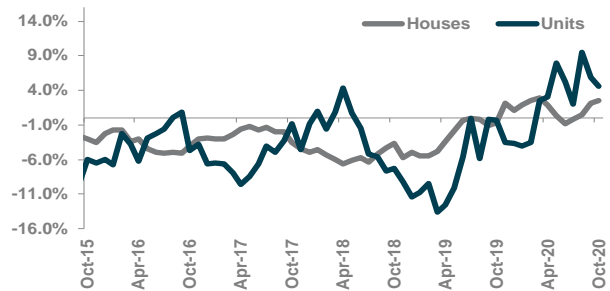
Lower Quartile

\$298,043

Median Value

\$230,991

Median Value



Houses



Vendor discounting

-5.8%

Current

-6.7%

1 year ago

Time on market

59 days

Current

59 days

1 year ago

Units



Vendor discounting

-6.8%

Current

-6.7%

1 year ago

Time on market

74 days

Current

78 days

1 year ago

Wide Bay | Qld

Based on the Wide Bay Statistical Area Level 4 region

Annual Dwelling Sales August 2020

6,277

7.2% higher than one year ago, and 4.3% above the five year average for the region.

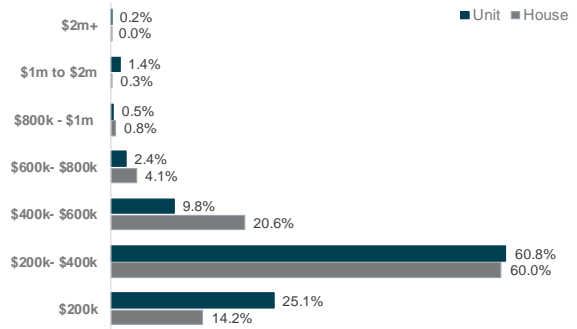
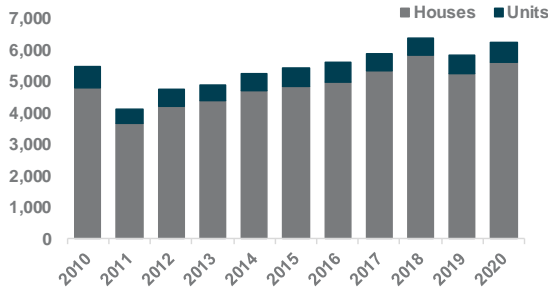


7.0%
House Sales



9.0%
Unit Sales

% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:

6.1%

Upper Quartile

7.5%

Lower Quartile

\$309,050

Median Value

-10.9%

Upper Quartile

-2.0%

Lower Quartile

\$212,989

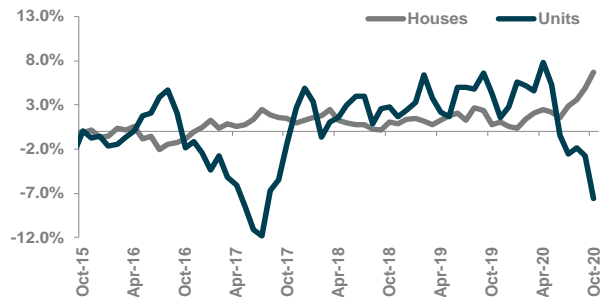
Median Value



6.7%
House Values



-7.6%
Unit Values



Houses



Vendor discounting

-4.3%
Current

-4.8%
1 year ago

Time on market

65 days
Current

64 days
1 year ago

Units



Vendor discounting

-4.4%
Current

-5.2%
1 year ago

Time on market

107 days
Current

94 days
1 year ago

South East | SA

Based on the South East Statistical Area Level 4 region

Annual Dwelling Sales August 2020

3,360

7.1% higher than one year ago, and -0.6% below the five year average for the region.

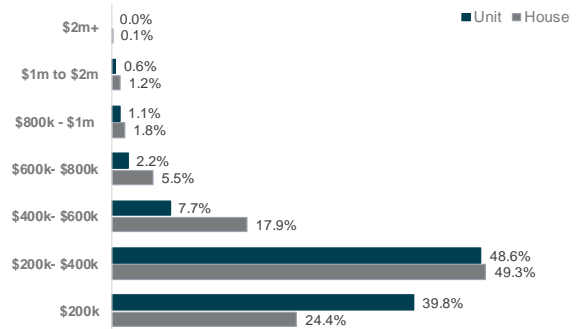
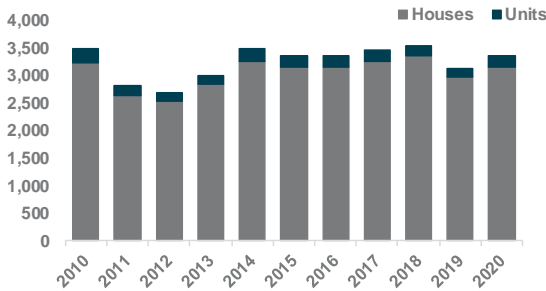


6.2%
House Sales



24.3%
Unit Sales

% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:

4.8%

Upper Quartile

4.9%

Lower Quartile

\$288,427

Median Value

n.a.

Upper Quartile

n.a.

Lower Quartile

n.a.

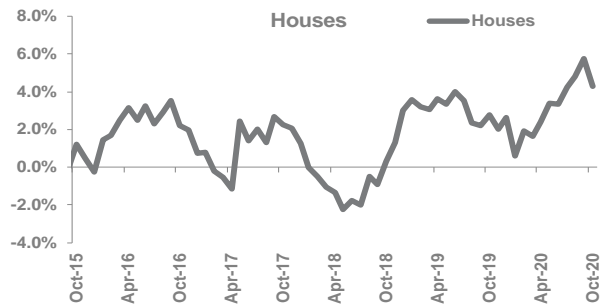
Median Value



4.3%
House Values



n.a.
Unit Values



Houses



Vendor discounting

-3.8%

Current

-4.5%

1 year ago

Time on market

80 days

Current

85 days

1 year ago

Units



Vendor discounting

n.a.

Current

n.a.

1 year ago

Time on market

n.a.

Current

n.a.

1 year ago

Launceston and North East | Tas

Based on the Launceston and North East Statistical Area Level 4 region

Annual Dwelling Sales August 2020

3,110

-12.0% lower than one year ago, and -12.5% below the five year average for the region.

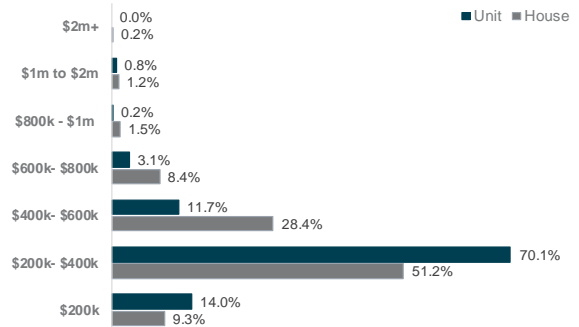
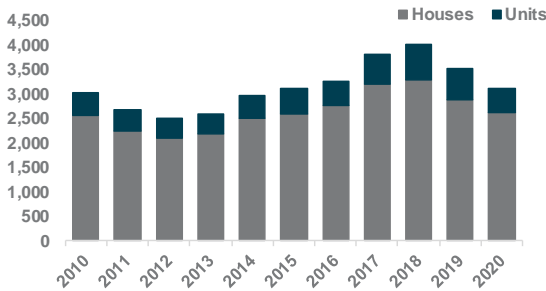


-9.3%
House Sales



-24.0%
Unit Sales

% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:



10.5%
House Values



1.0%
Unit Values

8.7%

Upper Quartile

-1.6%

Upper Quartile

12.2%

Lower Quartile

5.1%

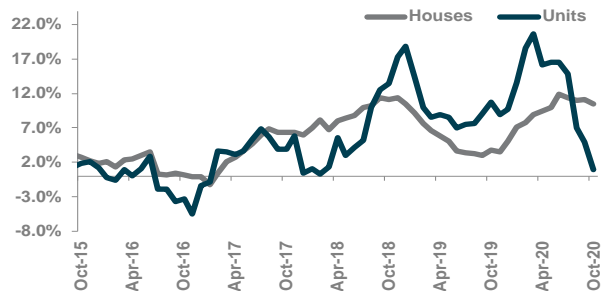
Lower Quartile

\$365,338

Median Value

\$270,562

Median Value



Houses



Vendor discounting

-3.2%
Current

-3.4%
1 year ago

Time on market

31 days
Current

31 days
1 year ago

Units



Vendor discounting

-2.7%
Current

-3.5%
1 year ago

Time on market

26 days
Current

36 days
1 year ago

Ballarat | Vic

Based on the Ballarat Statistical Area Level 4 region

Annual Dwelling Sales August 2020

2,998

-1.6% lower than one year ago, and -7.5% below the five year average for the region.

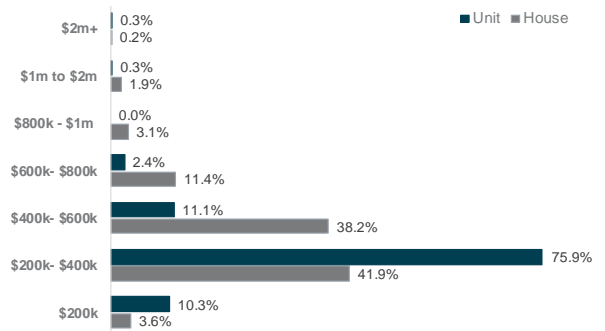
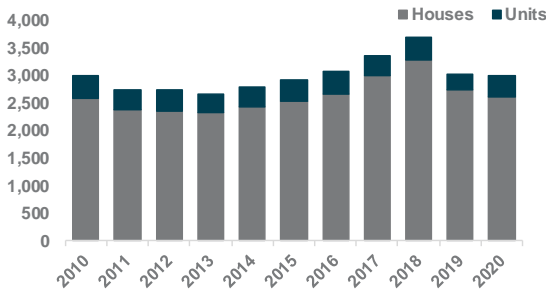


-4.4%
House Sales



24.1%
Unit Sales

% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:

2.8%

Upper Quartile

7.7%

Lower Quartile

\$447,874

Median Value

5.9%

Upper Quartile

12.2%

Lower Quartile

\$301,914

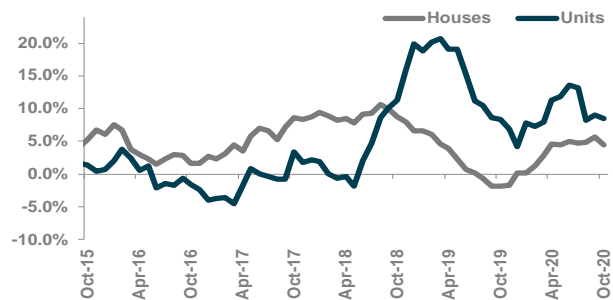
Median Value



4.5%
House Values



8.5%
Unit Values



Houses



Vendor discounting

-2.6%

Current

-2.8%

1 year ago

Time on market

29 days

Current

30 days

1 year ago

Units



Vendor discounting

-1.9%

Current

-2.3%

1 year ago

Time on market

30 days

Current

28 days

1 year ago

Geelong | Vic

Based on the Geelong Statistical Area Level 4 region

Annual Dwelling Sales August 2020

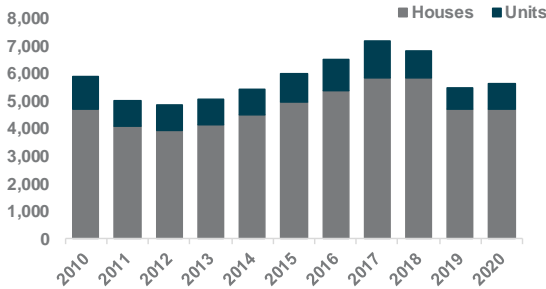
5,672 3.3% higher than one year ago, and -10.9% below the five year average for the region.



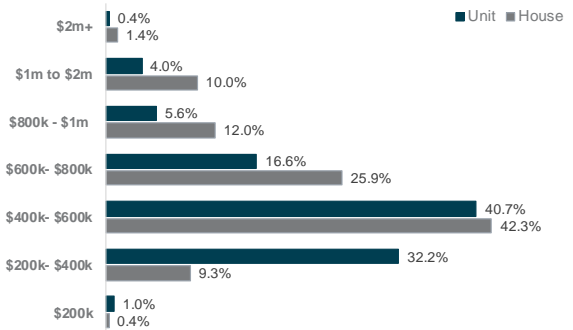
0.1%
House Sales



23.3%
Unit Sales



% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:

5.0%

Upper Quartile

3.9%

Lower Quartile

\$620,347

Median Value

2.1%

Upper Quartile

2.0%

Lower Quartile

\$444,837

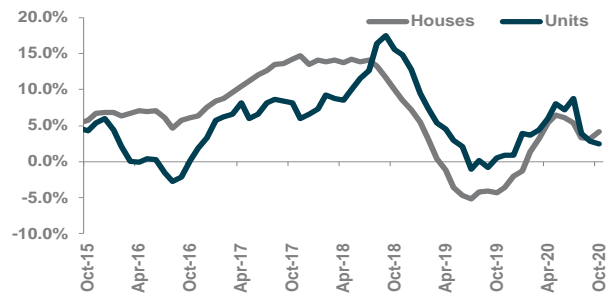
Median Value



4.2%
House Values



2.5%
Unit Values



Houses



Vendor discounting

-2.9%
Current

-3.6%
1 year ago

Time on market

38 days
Current

41 days
1 year ago

Units



Vendor discounting

-2.4%
Current

-2.6%
1 year ago

Time on market

36 days
Current

41 days
1 year ago

Hume | Vic

Based on the Hume Statistical Area Level 4 region

Annual Dwelling Sales August 2020

2,762

0.1% higher than one year ago, and -5.7% below the five year average for the region.

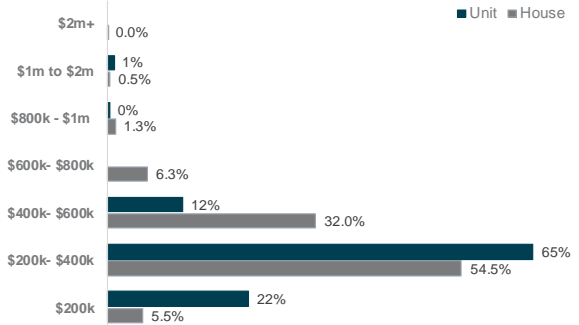
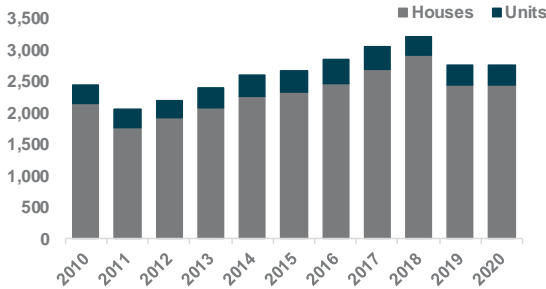


0.3%
House Sales



-1.0%
Unit Sales

% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:

3.8%

Upper Quartile

3.4%

Lower Quartile

\$384,681

Median Value

-12.7%

Upper Quartile

-3.3%

Lower Quartile

\$240,779

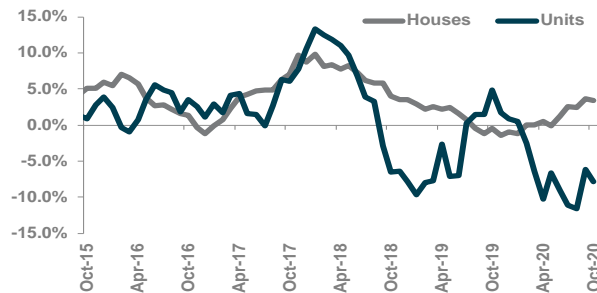
Median Value



3.4%
House Values



-7.8%
Unit Values



Houses



Vendor discounting

-2.9%
Current

-3.6%
1 year ago

Time on market

50 days
Current

55 days
1 year ago

Units



Vendor discounting

-3.0%
Current

-4.1%
1 year ago

Time on market

54 days
Current

61 days
1 year ago

Latrobe-Gippsland | Vic

Based on the Latrobe-Gippsland Statistical Area Level 4 region

Annual Dwelling Sales August 2020

5,905

7.4% higher than one year ago, and -4.4% below the five year average for the region.

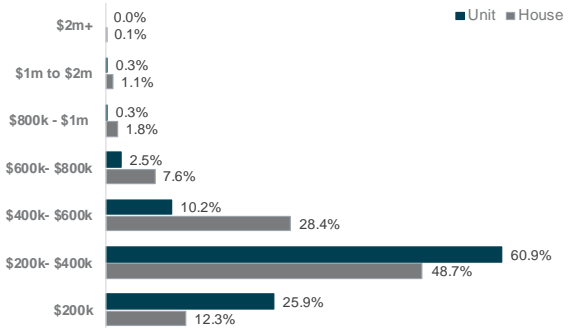
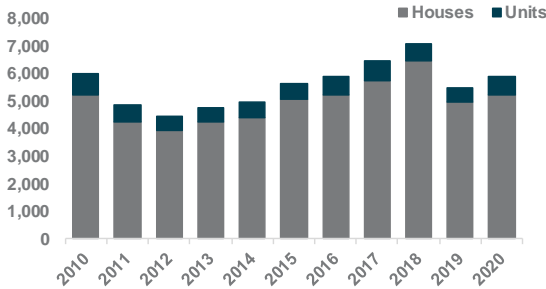


5.6%
House Sales



24.5%
Unit Sales

% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:



2.4%
House Values



2.6%
Unit Values

-0.1%

Upper Quartile

0.1%

Upper Quartile

6.7%

Lower Quartile

4.3%

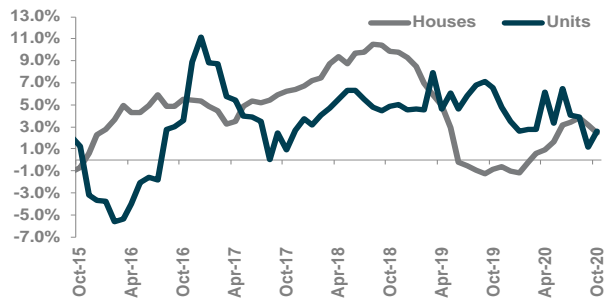
Lower Quartile

\$399,343

Median Value

\$252,491

Median Value



Houses



Vendor discounting

-3.3%
Current

-3.9%
1 year ago

Time on market

56 days
Current

59 days
1 year ago

Units



Vendor discounting

-3.2%
Current

-4.0%
1 year ago

Time on market

63 days
Current

70 days
1 year ago

Bunbury | WA

Based on the Bunbury Statistical Area Level 4 region

Annual Dwelling Sales August 2020

3,183

25.7% higher than one year ago, and 11.6% above the five year average for the region.

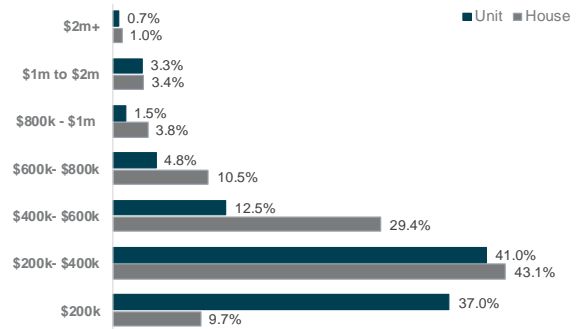
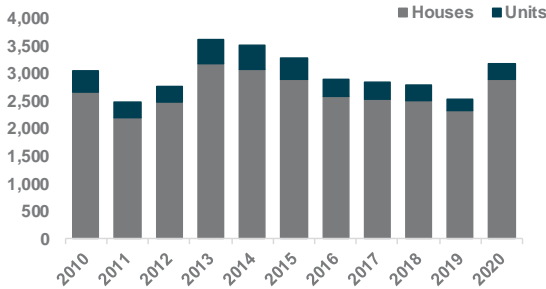


24.6%
House Sales



38.7%
Unit Sales

% of sales by bracket



Home Value Index October 2020

The change in house and unit values over the year to October 2020 is recorded at:



-4.5%
House Values



6.9%
Unit Values

-4.8%

Upper Quartile

5.8%

Upper Quartile

-3.5%

Lower Quartile

13.3%

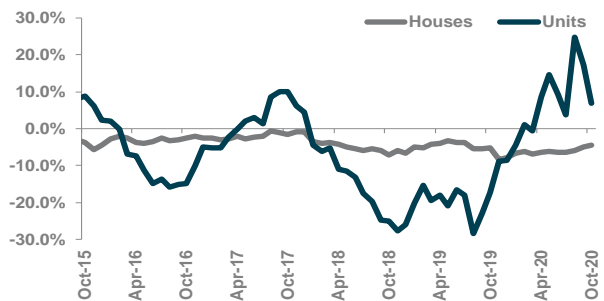
Lower Quartile

\$386,880

Median Value

\$255,973

Median Value



Houses



Vendor discounting

-4.5%
Current

-5.2%
1 year ago

Time on market

77 days
Current

77 days
1 year ago

Units



Vendor discounting

-4.5%
Current

-7.1%
1 year ago

Time on market

99 days
Current

87 days
1 year ago

Regional Council Tables

Data to October 2020 (*data to August 2020)

| State | Council Region | Property Type | Number of sales (12m)* | 12 month change in sales volumes* | Median Value | 12 month change in home value index | Median days on market (12m) | Median vendor discounting (12m) |
|-------|------------------------|---------------|------------------------|-----------------------------------|--------------|-------------------------------------|-----------------------------|---------------------------------|
| NSW | Albury (C) | Houses | 989 | 12.0% | \$363,960 | 6.5% | 56 | -3.5% |
| NSW | Albury (C) | Units | 235 | 14.1% | \$229,348 | 2.4% | 71 | -3.8% |
| NSW | Armidale Regional (A) | Houses | 422 | -2.8% | \$313,026 | 6.5% | 88 | -4.0% |
| NSW | Armidale Regional (A) | Units | 36 | -14.3% | \$194,328 | -7.4% | 132 | -3.5% |
| NSW | Ballina (A) | Houses | 580 | 14.6% | \$768,006 | 9.4% | 56 | -2.7% |
| NSW | Ballina (A) | Units | 266 | -4.3% | \$539,382 | 5.8% | 48 | -3.2% |
| NSW | Balranald (A) | Houses | 31 | 3.3% | \$187,268 | -1.0% | n.a. | n.a. |
| NSW | Bathurst Regional (A) | Houses | 783 | 2.9% | \$434,693 | 6.0% | 67 | -2.5% |
| NSW | Bathurst Regional (A) | Units | 72 | 10.8% | \$284,335 | 9.7% | 90 | -3.3% |
| NSW | Bega Valley (A) | Houses | 552 | -1.8% | \$529,601 | 5.4% | 86 | -2.5% |
| NSW | Bega Valley (A) | Units | 201 | -4.3% | \$329,738 | 3.5% | 94 | -2.7% |
| NSW | Bellingen (A) | Houses | 206 | 10.8% | \$553,677 | 10.4% | 69 | -3.6% |
| NSW | Berrigan (A) | Houses | 170 | -2.9% | \$222,835 | -3.9% | 87 | -3.8% |
| NSW | Bland (A) | Houses | 98 | 11.4% | \$199,359 | 16.5% | 117 | -5.9% |
| NSW | Blayney (A) | Houses | 144 | 29.7% | \$342,680 | 4.8% | 89 | -3.1% |
| NSW | Bogan (A) | Houses | 29 | -6.5% | \$128,795 | 8.1% | n.a. | n.a. |
| NSW | Bourke (A) | Houses | 21 | -44.7% | \$95,342 | -14.2% | 150 | -19.1% |
| NSW | Broken Hill (C) | Houses | 324 | -0.6% | \$104,805 | -0.9% | 86 | -6.3% |
| NSW | Byron (A) | Houses | 562 | 23.2% | \$1,101,874 | 8.7% | 56 | -4.2% |
| NSW | Byron (A) | Units | 234 | 32.2% | \$820,739 | 4.1% | 59 | -3.1% |
| NSW | Cabonne (A) | Houses | 183 | 8.3% | \$299,338 | 9.8% | 98 | -3.8% |
| NSW | Carrathool (A) | Houses | 41 | -4.7% | \$128,828 | -3.8% | 68 | n.a. |
| NSW | Cessnock (C) | Houses | 1,288 | 18.5% | \$387,693 | 3.3% | 54 | -3.1% |
| NSW | Cessnock (C) | Units | 102 | -12.1% | \$290,099 | 3.4% | 104 | -2.4% |
| NSW | Clarence Valley (A) | Houses | 951 | 2.6% | \$406,785 | 6.4% | 63 | -2.8% |
| NSW | Clarence Valley (A) | Units | 138 | 6.2% | \$348,680 | 1.4% | 56 | -1.8% |
| NSW | Cobar (A) | Houses | 58 | 1.8% | \$119,502 | -17.8% | 136 | -8.8% |
| NSW | Coffs Harbour (C) | Houses | 1,064 | 4.1% | \$562,290 | 8.3% | 58 | -2.7% |
| NSW | Coffs Harbour (C) | Units | 398 | 13.4% | \$365,330 | -6.4% | 59 | -2.5% |
| NSW | Coolamon (A) | Houses | 86 | 13.2% | \$197,684 | -0.8% | 83 | -4.2% |
| NSW | Coonamble (A) | Houses | 41 | 41.4% | \$92,617 | -0.1% | 61 | -8.0% |
| NSW | Cowra (A) | Houses | 233 | 0.4% | \$227,135 | 9.2% | 70 | -3.8% |
| NSW | Dungog (A) | Houses | 179 | 19.3% | \$446,341 | 2.9% | 74 | -4.1% |
| NSW | Edward River (A) | Houses | 173 | 16.1% | \$193,876 | 0.3% | 93 | -4.8% |
| NSW | Eurobodalla (A) | Houses | 928 | 8.4% | \$527,517 | 7.5% | 79 | -3.1% |
| NSW | Eurobodalla (A) | Units | 183 | -9.9% | \$350,645 | 6.0% | 85 | -2.3% |
| NSW | Federation (A) | Houses | 281 | 2.9% | \$268,569 | 0.7% | 51 | -2.6% |
| NSW | Federation (A) | Units | 42 | -17.6% | \$210,825 | -1.3% | 76 | -3.6% |
| NSW | Forbes (A) | Houses | 182 | -1.1% | \$241,618 | 16.6% | 74 | -5.2% |
| NSW | Gilgandra (A) | Houses | 48 | -18.6% | \$150,014 | 4.7% | 113 | -9.4% |
| NSW | Glen Innes Severn (A) | Houses | 151 | -7.9% | \$187,118 | 3.9% | 111 | -6.6% |
| NSW | Goulburn Mulwaree (A) | Houses | 593 | 16.5% | \$409,113 | 3.8% | 63 | -3.4% |
| NSW | Goulburn Mulwaree (A) | Units | 46 | 53.3% | \$309,765 | 9.9% | 84 | -4.1% |
| NSW | Greater Hume Shire (A) | Houses | 182 | 2.8% | \$203,946 | 1.6% | 95 | -5.1% |
| NSW | Griffith (C) | Houses | 371 | 2.8% | \$323,695 | 1.5% | 42 | -3.1% |

Regional Council Tables

Data to October 2020 (*data to August 2020)

| State | Council Region | Property Type | Number of sales (12m)* | 12 month change in sales volumes* | Median Value | 12 month change in home value index | Median days on market (12m) | Median vendor discounting (12m) |
|-------|--------------------------|---------------|------------------------|-----------------------------------|--------------|-------------------------------------|-----------------------------|---------------------------------|
| NSW | Griffith (C) | Units | 22 | 4.8% | \$215,918 | 18.0% | n.a. | n.a. |
| NSW | Gundagai (A) | Houses | 228 | 12.9% | \$206,845 | -0.7% | 83 | -5.2% |
| NSW | Gunnedah (A) | Houses | 198 | 2.1% | \$264,064 | 7.4% | 110 | -4.8% |
| NSW | Gwydir (A) | Houses | 48 | -7.7% | \$144,887 | -1.7% | 122 | -8.8% |
| NSW | Hay (A) | Houses | 48 | -21.3% | \$134,668 | -10.4% | 105 | n.a. |
| NSW | Hilltops (A) | Houses | 354 | 14.2% | \$256,950 | 3.7% | 99 | -5.0% |
| NSW | Inverell (A) | Houses | 241 | 6.2% | \$232,260 | 5.0% | 103 | -4.8% |
| NSW | Junee (A) | Houses | 80 | 2.6% | \$229,473 | 5.7% | 122 | -3.9% |
| NSW | Kempsey (A) | Houses | 492 | 5.1% | \$364,938 | 5.5% | 86 | -3.7% |
| NSW | Kempsey (A) | Units | 73 | 35.2% | \$325,818 | 4.9% | 82 | -3.9% |
| NSW | Kiama (A) | Houses | 357 | 2.9% | \$961,980 | 8.7% | 40 | -4.5% |
| NSW | Kiama (A) | Units | 100 | 22.0% | \$638,539 | 6.7% | 50 | -3.8% |
| NSW | Kyogle (A) | Houses | 176 | 16.6% | \$309,631 | 5.0% | 104 | -4.4% |
| NSW | Lachlan (A) | Houses | 71 | -9.0% | \$130,605 | 6.2% | 94 | -4.9% |
| NSW | Lake Macquarie (C) | Houses | 3,174 | 8.3% | \$582,499 | 7.4% | 37 | -2.8% |
| NSW | Lake Macquarie (C) | Units | 522 | 12.5% | \$471,257 | 8.6% | 49 | -2.9% |
| NSW | Leeton (A) | Houses | 195 | 3.2% | \$222,705 | -2.6% | 115 | -4.5% |
| NSW | Lismore (C) | Houses | 713 | 2.4% | \$415,920 | 6.9% | 50 | -3.1% |
| NSW | Lismore (C) | Units | 97 | 29.3% | \$299,680 | -0.2% | 61 | -2.5% |
| NSW | Lithgow (C) | Houses | 362 | 9.4% | \$321,679 | -1.3% | 88 | -3.7% |
| NSW | Liverpool Plains (A) | Houses | 125 | 26.3% | \$173,675 | 5.6% | 88 | -7.1% |
| NSW | Lockhart (A) | Houses | 38 | -7.3% | \$214,189 | -2.2% | 98 | -6.8% |
| NSW | Maitland (C) | Houses | 1,633 | 7.3% | \$486,370 | 5.6% | 44 | -2.2% |
| NSW | Maitland (C) | Units | 154 | 37.5% | \$333,029 | 3.6% | 62 | -2.0% |
| NSW | Mid-Coast (A) | Houses | 1,952 | 14.2% | \$470,195 | 3.0% | 77 | -3.4% |
| NSW | Mid-Coast (A) | Units | 431 | 17.4% | \$365,580 | 0.3% | 74 | -3.2% |
| NSW | Mid-Western Regional (A) | Houses | 586 | -3.6% | \$402,116 | 4.6% | 72 | -2.7% |
| NSW | Mid-Western Regional (A) | Units | 38 | 5.6% | \$294,288 | 14.6% | 49 | -1.1% |
| NSW | Moree Plains (A) | Houses | 128 | 0.0% | \$155,955 | 8.0% | 148 | -9.0% |
| NSW | Murray River (A) | Houses | 202 | -7.8% | \$375,906 | 4.2% | 78 | -2.1% |
| NSW | Murray River (A) | Units | 29 | 0.0% | \$224,834 | -7.5% | 57 | n.a. |
| NSW | Murrumbidgee (A) | Houses | 46 | -16.4% | \$133,496 | -10.0% | 52 | -7.4% |
| NSW | Muswellbrook (A) | Houses | 324 | 10.6% | \$263,681 | -2.1% | 81 | -4.0% |
| NSW | Muswellbrook (A) | Units | 23 | -8.0% | \$195,803 | 0.6% | 104 | n.a. |
| NSW | Nambucca (A) | Houses | 332 | -2.9% | \$413,431 | 8.9% | 84 | -3.2% |
| NSW | Nambucca (A) | Units | 43 | 19.4% | \$309,839 | -6.5% | 84 | -3.6% |
| NSW | Narrabri (A) | Houses | 140 | -6.0% | \$185,214 | -1.2% | 157 | -7.2% |
| NSW | Narrandera (A) | Houses | 106 | -13.1% | \$160,034 | -8.2% | 106 | -5.3% |
| NSW | Narromine (A) | Houses | 88 | 25.7% | \$202,768 | 7.2% | 111 | -6.4% |
| NSW | Newcastle (C) | Houses | 2,374 | 7.1% | \$635,162 | 8.6% | 28 | -1.8% |
| NSW | Newcastle (C) | Units | 897 | 17.6% | \$538,886 | 3.0% | 50 | -2.0% |
| NSW | Oberon (A) | Houses | 78 | -18.8% | \$329,962 | 6.9% | 100 | -4.1% |
| NSW | Orange (C) | Houses | 920 | 11.8% | \$449,606 | 8.7% | 51 | -1.9% |
| NSW | Orange (C) | Units | 83 | 6.4% | \$270,675 | 1.6% | 57 | -1.4% |
| NSW | Parkes (A) | Houses | 267 | -10.4% | \$244,415 | 12.4% | 106 | -5.0% |

Regional Council Tables

Data to October 2020 (*data to August 2020)

| State | Council Region | Property Type | Number of sales (12m)* | 12 month change in sales volumes* | Median Value | 12 month change in home value index | Median days on market (12m) | Median vendor discounting (12m) |
|-------|----------------------------------|---------------|------------------------|-----------------------------------|--------------|-------------------------------------|-----------------------------|---------------------------------|
| NSW | Port Macquarie-Hastings (A) | Houses | 1,458 | 15.7% | \$590,569 | 6.6% | 51 | -2.2% |
| NSW | Port Macquarie-Hastings (A) | Units | 437 | 0.0% | \$406,597 | 3.6% | 48 | -2.3% |
| NSW | Port Stephens (A) | Houses | 1,259 | 8.9% | \$554,389 | 4.2% | 57 | -2.6% |
| NSW | Port Stephens (A) | Units | 302 | 8.6% | \$432,532 | 0.2% | 74 | -3.3% |
| NSW | Queanbeyan-Palerang Regional (A) | Houses | 1,029 | 25.5% | \$665,935 | 1.2% | 61 | -2.2% |
| NSW | Queanbeyan-Palerang Regional (A) | Units | 352 | -10.0% | \$288,576 | 3.1% | 60 | -2.4% |
| NSW | Richmond Valley (A) | Houses | 338 | -1.2% | \$336,867 | 6.7% | 73 | -3.1% |
| NSW | Richmond Valley (A) | Units | 43 | 13.2% | \$366,190 | 3.1% | 46 | -2.3% |
| NSW | Shellharbour (C) | Houses | 1,140 | 21.4% | \$614,439 | 6.3% | 38 | -2.5% |
| NSW | Shellharbour (C) | Units | 313 | 38.5% | \$478,765 | 6.5% | 56 | -3.0% |
| NSW | Shoalhaven (C) | Houses | 2,242 | 16.0% | \$579,472 | 6.0% | 74 | -3.3% |
| NSW | Shoalhaven (C) | Units | 234 | 36.0% | \$407,795 | 8.8% | 106 | -2.6% |
| NSW | Singleton (A) | Houses | 466 | 12.8% | \$446,864 | 4.8% | 68 | -2.4% |
| NSW | Singleton (A) | Units | 55 | 5.8% | \$262,728 | -0.4% | 85 | -3.0% |
| NSW | Snowy Monaro Regional (A) | Houses | 354 | -9.5% | \$331,789 | 11.1% | 75 | -3.8% |
| NSW | Snowy Monaro Regional (A) | Units | 78 | -11.4% | \$372,294 | 10.4% | 38 | -2.4% |
| NSW | Snowy Valleys (A) | Houses | 261 | -10.3% | \$232,124 | 4.2% | 69 | -4.4% |
| NSW | Tamworth Regional (A) | Houses | 1,021 | 9.8% | \$310,579 | 4.3% | 105 | -4.5% |
| NSW | Tamworth Regional (A) | Units | 47 | -32.9% | \$212,357 | -2.2% | 110 | -5.1% |
| NSW | Temora (A) | Houses | 100 | 0.0% | \$226,219 | -2.2% | 111 | -5.6% |
| NSW | Tenterfield (A) | Houses | 126 | 1.6% | \$218,416 | -0.4% | 113 | -4.4% |
| NSW | Tweed (A) | Houses | 1,276 | -0.2% | \$660,046 | 5.3% | 51 | -3.2% |
| NSW | Tweed (A) | Units | 887 | 0.7% | \$457,063 | 3.9% | 48 | -2.8% |
| NSW | Upper Hunter Shire (A) | Houses | 271 | 13.9% | \$287,718 | 0.1% | 73 | -4.3% |
| NSW | Upper Lachlan Shire (A) | Houses | 132 | -5.0% | \$374,482 | 6.8% | 85 | -3.7% |
| NSW | Uralla (A) | Houses | 96 | 1.1% | \$301,440 | 5.0% | 173 | -7.2% |
| NSW | Wagga Wagga (C) | Houses | 1,280 | 7.6% | \$326,573 | -1.3% | 72 | -3.2% |
| NSW | Wagga Wagga (C) | Units | 131 | 65.8% | \$220,752 | 12.7% | 87 | -3.6% |
| NSW | Walcha (A) | Houses | 44 | 0.0% | \$238,159 | 14.1% | 137 | -5.0% |
| NSW | Walgett (A) | Houses | 51 | -13.6% | \$128,456 | -4.6% | 241 | n.a. |
| NSW | Warren (A) | Houses | 23 | -20.7% | \$108,757 | 9.2% | n.a. | n.a. |
| NSW | Warrumbungle Shire (A) | Houses | 143 | 9.2% | \$155,253 | 2.7% | 103 | -7.4% |
| NSW | Weddin (A) | Houses | 59 | 47.5% | \$199,237 | 14.6% | 133 | -4.5% |
| NSW | Wentworth (A) | Houses | 115 | -11.5% | \$227,792 | -3.6% | 74 | -3.0% |
| NSW | Western Plains Regional (A) | Houses | 941 | -0.8% | \$328,784 | 5.6% | 56 | -2.3% |
| NSW | Western Plains Regional (A) | Units | 42 | 31.3% | \$233,323 | -39.1% | 55 | -1.2% |
| NSW | Wingecarribee (A) | Houses | 1,119 | 32.7% | \$851,094 | 6.3% | 65 | -3.4% |
| NSW | Wingecarribee (A) | Units | 117 | 10.4% | \$556,808 | 8.3% | 96 | -4.6% |
| NSW | Wollongong (C) | Houses | 2,226 | 13.6% | \$724,272 | 10.8% | 30 | -2.3% |
| NSW | Wollongong (C) | Units | 1,111 | 16.9% | \$559,491 | 7.5% | 41 | -2.5% |
| NSW | Yass Valley (A) | Houses | 269 | 4.3% | \$610,865 | 10.4% | 78 | -3.2% |
| NT | Alice Springs (T) | Houses | 259 | -11.3% | \$441,852 | 0.3% | 74 | -2.7% |
| NT | Alice Springs (T) | Units | 124 | 15.9% | \$258,290 | -3.2% | 94 | -3.2% |
| NT | Barkly (R) | Houses | 23 | 21.1% | \$182,837 | -8.9% | n.a. | n.a. |
| NT | Katherine (T) | Houses | 49 | -21.0% | \$302,867 | -0.9% | 141 | -9.5% |

Regional Council Tables

Data to October 2020 (*data to August 2020)

| State | Council Region | Property Type | Number of sales (12m)* | 12 month change in sales volumes* | Median Value | 12 month change in home value index | Median days on market (12m) | Median vendor discounting (12m) |
|-------|-----------------------------|---------------|------------------------|-----------------------------------|--------------|-------------------------------------|-----------------------------|---------------------------------|
| NT | Unincorporated NT | Houses | 25 | -3.8% | \$339,299 | -4.5% | n.a. | n.a. |
| QLD | Balonne (S) | Houses | 33 | 10.0% | \$170,325 | -9.1% | 77 | -9.8% |
| QLD | Banana (S) | Houses | 126 | -11.3% | \$173,814 | -5.7% | 93 | -6.2% |
| QLD | Barcardine (R) | Houses | 31 | 19.2% | \$90,747 | 4.0% | n.a. | n.a. |
| QLD | Blackall-Tambo (R) | Houses | 29 | -14.7% | \$94,337 | 41.5% | 99 | -11.7% |
| QLD | Bundaberg (R) | Houses | 1,656 | 16.5% | \$281,279 | 6.6% | 57 | -3.6% |
| QLD | Bundaberg (R) | Units | 225 | 11.9% | \$208,774 | -3.8% | 109 | -4.0% |
| QLD | Burdekin (S) | Houses | 207 | 41.8% | \$153,807 | -0.3% | 100 | -9.1% |
| QLD | Cairns (R) | Houses | 2,300 | 2.8% | \$421,553 | 1.4% | 47 | -3.9% |
| QLD | Cairns (R) | Units | 1,108 | -14.2% | \$208,351 | -6.0% | 68 | -4.8% |
| QLD | Cassowary Coast (R) | Houses | 349 | 19.5% | \$220,896 | 2.6% | 105 | -8.3% |
| QLD | Cassowary Coast (R) | Units | 59 | 40.5% | \$170,500 | 0.1% | 115 | -11.2% |
| QLD | Central Highlands (R) (Qld) | Houses | 327 | 16.8% | \$216,187 | -2.5% | 83 | -6.7% |
| QLD | Central Highlands (R) (Qld) | Units | 28 | 3.7% | \$181,130 | -7.7% | 163 | n.a. |
| QLD | Charters Towers (R) | Houses | 117 | 5.4% | \$161,696 | -1.4% | 102 | -8.0% |
| QLD | Cloncurry (S) | Houses | 26 | -18.8% | \$177,234 | 20.9% | 195 | n.a. |
| QLD | Cook (S) | Houses | 32 | -28.9% | \$267,882 | 20.5% | n.a. | n.a. |
| QLD | Douglas (S) | Houses | 174 | -2.8% | \$415,662 | 0.7% | 107 | -6.4% |
| QLD | Douglas (S) | Units | 216 | -3.6% | \$258,218 | -8.2% | 82 | -5.4% |
| QLD | Flinders (S) (Qld) | Houses | 20 | -16.7% | \$98,020 | 32.3% | n.a. | n.a. |
| QLD | Fraser Coast (R) | Houses | 2,236 | 2.5% | \$348,486 | 6.9% | 71 | -4.3% |
| QLD | Fraser Coast (R) | Units | 286 | 0.7% | \$228,273 | -8.5% | 99 | -4.9% |
| QLD | Gladstone (R) | Houses | 904 | 31.4% | \$317,082 | 1.6% | 62 | -4.8% |
| QLD | Gladstone (R) | Units | 110 | -6.0% | \$155,488 | 2.5% | 116 | -5.0% |
| QLD | Gold Coast (C) | Houses | 7,976 | 2.8% | \$683,193 | 7.2% | 40 | -3.1% |
| QLD | Gold Coast (C) | Units | 6,493 | -1.3% | \$439,729 | 5.2% | 53 | -3.7% |
| QLD | Goondiwindi (R) | Houses | 114 | 6.5% | \$250,819 | 8.5% | 82 | -5.2% |
| QLD | Gympie (R) | Houses | 1,124 | 7.4% | \$354,121 | 6.4% | 50 | -4.2% |
| QLD | Gympie (R) | Units | 102 | 43.7% | \$220,267 | -13.6% | 116 | -4.2% |
| QLD | Hinchinbrook (S) | Houses | 141 | 34.3% | \$155,678 | -0.1% | 148 | -10.0% |
| QLD | Isaac (R) | Houses | 198 | 3.7% | \$225,815 | 9.8% | 81 | -6.5% |
| QLD | Isaac (R) | Units | 21 | 5.0% | \$255,730 | 1.5% | n.a. | n.a. |
| QLD | Livingstone (S) | Houses | 742 | 22.0% | \$427,274 | 4.0% | 51 | -3.8% |
| QLD | Livingstone (S) | Units | 96 | 12.9% | \$273,294 | 0.6% | 100 | -2.8% |
| QLD | Longreach (R) | Houses | 41 | 7.9% | \$119,268 | -6.0% | 51 | -10.6% |
| QLD | Mackay (R) | Houses | 1,751 | 14.8% | \$356,403 | 3.4% | 45 | -4.4% |
| QLD | Mackay (R) | Units | 218 | 13.5% | \$196,187 | 2.7% | 69 | -5.4% |
| QLD | Maranoa (R) | Houses | 120 | 20.0% | \$180,537 | 12.8% | 122 | -10.0% |
| QLD | Mareeba (S) | Houses | 255 | -1.2% | \$334,965 | 6.0% | 101 | -5.2% |
| QLD | Mount Isa (C) | Houses | 178 | 34.8% | \$230,532 | 13.5% | 60 | -5.6% |
| QLD | Murweh (S) | Houses | 54 | 28.6% | \$92,139 | 27.4% | 154 | -14.8% |
| QLD | Noosa (S) | Houses | 1,128 | 0.2% | \$841,526 | 14.6% | 57 | -3.6% |
| QLD | Noosa (S) | Units | 587 | -0.8% | \$672,189 | 10.9% | 42 | -3.4% |
| QLD | North Burnett (R) | Houses | 128 | 9.4% | \$146,522 | 0.6% | 171 | -10.2% |
| QLD | Rockhampton (R) | Houses | 1,270 | 27.9% | \$272,723 | 4.6% | 62 | -5.3% |

Regional Council Tables

Data to October 2020 (*data to August 2020)

| State | Council Region | Property Type | Number of sales (12m)* | 12 month change in sales volumes* | Median Value | 12 month change in home value index | Median days on market (12m) | Median vendor discounting (12m) |
|-------|--------------------------------|---------------|------------------------|-----------------------------------|--------------|-------------------------------------|-----------------------------|---------------------------------|
| QLD | Rockhampton (R) | Units | 99 | 33.8% | \$221,754 | -7.9% | 110 | -6.7% |
| QLD | South Burnett (R) | Houses | 503 | -2.1% | \$215,455 | 9.0% | 106 | -5.6% |
| QLD | Southern Downs (R) | Houses | 487 | -0.6% | \$251,801 | -4.0% | 88 | -5.4% |
| QLD | Sunshine Coast (R) | Houses | 5,771 | 8.7% | \$664,526 | 6.7% | 45 | -2.9% |
| QLD | Sunshine Coast (R) | Units | 2,208 | 2.0% | \$455,872 | 2.6% | 52 | -3.0% |
| QLD | Tablelands (R) | Houses | 374 | 4.8% | \$316,994 | 0.0% | 112 | -4.5% |
| QLD | Tablelands (R) | Units | 26 | 44.4% | \$233,282 | -15.0% | n.a. | n.a. |
| QLD | Toowoomba (R) | Houses | 2,460 | 2.6% | \$370,967 | 2.9% | 48 | -3.5% |
| QLD | Toowoomba (R) | Units | 330 | 0.9% | \$265,412 | 3.6% | 90 | -3.4% |
| QLD | Townsville (C) | Houses | 2,438 | 17.1% | \$317,322 | 3.0% | 54 | -5.3% |
| QLD | Townsville (C) | Units | 506 | 13.2% | \$233,832 | 5.1% | 74 | -6.8% |
| QLD | Weipa (T) | Houses | 22 | 10.0% | \$373,323 | 16.6% | 222 | n.a. |
| QLD | Western Downs (R) | Houses | 393 | 4.8% | \$214,607 | 8.3% | 83 | -6.4% |
| QLD | Whitsunday (R) | Houses | 477 | 9.2% | \$316,392 | 5.0% | 85 | -6.0% |
| QLD | Whitsunday (R) | Units | 146 | 4.3% | \$247,344 | 2.5% | 82 | -5.2% |
| SA | Alexandrina (DC) | Houses | 648 | 17.0% | \$404,093 | 4.7% | 68 | -3.5% |
| SA | Alexandrina (DC) | Units | 25 | 66.7% | \$234,212 | -6.1% | 122 | n.a. |
| SA | Barossa (DC) | Houses | 332 | -12.4% | \$376,326 | 2.5% | 83 | -2.9% |
| SA | Barossa (DC) | Units | 20 | -4.8% | \$214,342 | -2.4% | 81 | n.a. |
| SA | Barunga West (DC) | Houses | 36 | 28.6% | \$233,933 | 4.8% | 118 | -6.9% |
| SA | Berri and Barmera (DC) | Houses | 119 | 2.6% | \$194,981 | 1.6% | 94 | -4.5% |
| SA | Ceduna (DC) | Houses | 33 | 26.9% | \$172,086 | -10.4% | 119 | -12.5% |
| SA | Clare and Gilbert Valleys (DC) | Houses | 173 | 26.3% | \$270,898 | 3.7% | 111 | -4.4% |
| SA | Cooper Pedy (DC) | Houses | 25 | 8.7% | \$43,274 | -11.7% | n.a. | n.a. |
| SA | Copper Coast (DC) | Houses | 300 | 11.9% | \$264,086 | 15.3% | 115 | -5.2% |
| SA | Flinders Ranges (DC) | Houses | 20 | 33.3% | \$110,249 | -19.8% | n.a. | n.a. |
| SA | Goyder (DC) | Houses | 58 | 20.8% | \$167,769 | 8.5% | 94 | -9.0% |
| SA | Grant (DC) | Houses | 109 | 5.8% | \$343,953 | 7.9% | 96 | -4.6% |
| SA | Kangaroo Island (DC) | Houses | 80 | 5.3% | \$247,039 | -2.1% | 119 | -6.0% |
| SA | Kingston (DC) (SA) | Houses | 52 | 8.3% | \$277,853 | 7.9% | 74 | -5.2% |
| SA | Light (RegC) | Houses | 185 | -1.6% | \$354,258 | 2.5% | 76 | -3.3% |
| SA | Lower Eyre Peninsula (DC) | Houses | 81 | 42.1% | \$271,893 | 3.4% | 103 | -6.7% |
| SA | Loxton Waikerie (DC) | Houses | 140 | 3.7% | \$210,328 | 4.4% | 99 | -5.2% |
| SA | Mid Murray (DC) | Houses | 155 | -3.7% | \$234,958 | 1.8% | 148 | -5.2% |
| SA | Mount Gambier (C) | Houses | 444 | 4.0% | \$256,396 | 6.9% | 71 | -3.1% |
| SA | Mount Gambier (C) | Units | 68 | 47.8% | \$165,709 | 1.7% | 119 | -3.8% |
| SA | Mount Remarkable (DC) | Houses | 31 | -3.1% | \$142,011 | 0.8% | 141 | n.a. |
| SA | Murray Bridge (RC) | Houses | 225 | -8.2% | \$231,385 | -0.1% | 84 | -4.1% |
| SA | Naracoorte and Lucindale (DC) | Houses | 115 | 4.5% | \$222,820 | 4.1% | 80 | -4.1% |
| SA | Northern Areas (DC) | Houses | 47 | -24.2% | \$135,668 | 0.6% | 101 | -3.5% |
| SA | Peterborough (DC) | Houses | 31 | 14.8% | \$76,662 | -6.5% | 142 | -10.5% |
| SA | Port Augusta (C) | Houses | 120 | -4.0% | \$149,856 | 15.0% | 90 | -4.8% |
| SA | Port Lincoln (C) | Houses | 211 | 14.7% | \$253,585 | 1.1% | 67 | -4.1% |
| SA | Port Pirie City and Dists (M) | Houses | 234 | 8.8% | \$132,142 | -2.7% | 128 | -7.8% |
| SA | Renmark Paringa (DC) | Houses | 148 | 31.0% | \$229,080 | 3.4% | 88 | -3.0% |

Regional Council Tables

Data to October 2020 (*data to August 2020)

| State | Council Region | Property Type | Number of sales (12m)* | 12 month change in sales volumes* | Median Value | 12 month change in home value index | Median days on market (12m) | Median vendor discounting (12m) |
|-------|------------------------------|---------------|------------------------|-----------------------------------|--------------|-------------------------------------|-----------------------------|---------------------------------|
| SA | Robe (DC) | Houses | 52 | 8.3% | \$356,563 | 3.4% | 92 | -2.3% |
| SA | Southern Mallee (DC) | Houses | 24 | 50.0% | \$98,710 | -8.3% | 207 | n.a. |
| SA | Tatiara (DC) | Houses | 100 | 8.7% | \$155,548 | 10.8% | 84 | -5.7% |
| SA | The Coorong (DC) | Houses | 64 | 30.6% | \$175,178 | -4.0% | 90 | -5.0% |
| SA | Tumby Bay (DC) | Houses | 30 | -23.1% | \$231,499 | -1.2% | 131 | -6.2% |
| SA | Victor Harbor (C) | Houses | 365 | -3.9% | \$409,662 | 3.2% | 63 | -4.1% |
| SA | Victor Harbor (C) | Units | 42 | 23.5% | \$236,294 | -2.0% | 98 | -3.5% |
| SA | Wakefield (DC) | Houses | 91 | 28.2% | \$170,497 | 5.5% | 133 | -9.1% |
| SA | Wattle Range (DC) | Houses | 192 | 4.9% | \$189,307 | 8.7% | 117 | -4.5% |
| SA | Whyalla (C) | Houses | 237 | 3.9% | \$164,197 | 5.2% | 83 | -7.7% |
| SA | Yankalilla (DC) | Houses | 131 | 0.0% | \$395,645 | 6.9% | 92 | -4.5% |
| SA | Yorke Peninsula (DC) | Houses | 246 | 0.4% | \$235,536 | 15.9% | 123 | -6.2% |
| TAS | Break O'Day (M) | Houses | 201 | -2.0% | \$315,464 | 11.4% | 100 | -4.5% |
| TAS | Burnie (C) | Houses | 390 | -11.8% | \$269,920 | 9.0% | 35 | -3.0% |
| TAS | Burnie (C) | Units | 53 | -10.2% | \$223,512 | 23.8% | 67 | -3.7% |
| TAS | Central Coast (M) (Tas.) | Houses | 373 | -5.3% | \$335,697 | 5.7% | 45 | -3.3% |
| TAS | Central Coast (M) (Tas.) | Units | 57 | -8.1% | \$268,783 | 18.3% | 32 | -2.4% |
| TAS | Central Highlands (M) (Tas.) | Houses | 119 | 25.3% | \$170,029 | 2.9% | 70 | -3.5% |
| TAS | Circular Head (M) | Houses | 195 | 31.8% | \$247,077 | 11.9% | 88 | -4.4% |
| TAS | Devonport (C) | Houses | 522 | 3.6% | \$290,214 | 7.8% | 37 | -2.8% |
| TAS | Devonport (C) | Units | 91 | -30.5% | \$259,494 | 17.1% | 60 | -3.6% |
| TAS | Dorset (M) | Houses | 149 | -19.0% | \$292,283 | 7.3% | 81 | -3.3% |
| TAS | George Town (M) | Houses | 129 | -21.3% | \$247,619 | 6.3% | 46 | -3.7% |
| TAS | Glamorgan/Spring Bay (M) | Houses | 135 | -7.5% | \$381,316 | 7.5% | 31 | -4.2% |
| TAS | Huon Valley (M) | Houses | 377 | -1.0% | \$452,814 | 15.2% | 39 | -2.5% |
| TAS | Kentish (M) | Houses | 115 | -24.3% | \$317,864 | 4.3% | 57 | -2.4% |
| TAS | King Island (M) | Houses | 23 | -30.3% | \$292,827 | 9.6% | n.a. | n.a. |
| TAS | Latrobe (M) (Tas.) | Houses | 219 | -12.4% | \$394,215 | 5.5% | 33 | -2.6% |
| TAS | Latrobe (M) (Tas.) | Units | 59 | -16.9% | \$273,612 | 15.0% | 75 | -1.7% |
| TAS | Launceston (C) | Houses | 1,183 | -6.6% | \$376,367 | 11.1% | 24 | -2.7% |
| TAS | Launceston (C) | Units | 243 | -27.2% | \$267,967 | 0.4% | 24 | -2.4% |
| TAS | Meander Valley (M) | Houses | 294 | -6.4% | \$392,870 | 11.9% | 35 | -3.8% |
| TAS | Meander Valley (M) | Units | 78 | -29.7% | \$281,443 | 4.5% | 16 | -2.7% |
| TAS | Northern Midlands (M) | Houses | 239 | -10.5% | \$340,457 | 5.2% | 25 | -3.3% |
| TAS | Northern Midlands (M) | Units | 45 | -13.5% | \$263,411 | 0.9% | 29 | -4.1% |
| TAS | Southern Midlands (M) | Houses | 93 | -11.4% | \$311,948 | 1.9% | 39 | -3.2% |
| TAS | Tasman (M) | Houses | 74 | -28.8% | \$353,776 | 18.4% | 43 | -6.1% |
| TAS | Waratah/Wynyard (M) | Houses | 268 | -2.5% | \$302,294 | 9.3% | 52 | -3.0% |
| TAS | Waratah/Wynyard (M) | Units | 40 | -7.0% | \$238,784 | 17.7% | 64 | -2.0% |
| TAS | West Coast (M) | Houses | 196 | 1.0% | \$102,654 | 15.3% | 65 | -6.0% |
| TAS | West Tamar (M) | Houses | 419 | -11.6% | \$407,363 | 11.3% | 29 | -2.7% |
| TAS | West Tamar (M) | Units | 95 | 9.2% | \$283,568 | -0.5% | 24 | -2.8% |
| VIC | Alpine (S) | Houses | 239 | 22.6% | \$455,957 | 4.2% | 61 | -3.4% |
| VIC | Alpine (S) | Units | 39 | 18.2% | \$324,136 | -13.8% | 43 | -2.2% |
| VIC | Ararat (RC) | Houses | 175 | -12.1% | \$217,527 | 18.4% | 51 | -3.4% |

Regional Council Tables

Data to October 2020 (*data to August 2020)

| State | Council Region | Property Type | Number of sales (12m)* | 12 month change in sales volumes* | Median Value | 12 month change in home value index | Median days on market (12m) | Median vendor discounting (12m) |
|-------|------------------------|---------------|------------------------|-----------------------------------|--------------|-------------------------------------|-----------------------------|---------------------------------|
| VIC | Ballarat (C) | Houses | 1,928 | -10.2% | \$448,417 | 4.1% | 26 | -2.5% |
| VIC | Ballarat (C) | Units | 325 | 28.5% | \$302,484 | 8.3% | 27 | -1.8% |
| VIC | Bass Coast (S) | Houses | 961 | 9.6% | \$524,517 | 1.6% | 70 | -3.7% |
| VIC | Bass Coast (S) | Units | 128 | 13.3% | \$358,638 | 1.8% | 80 | -3.0% |
| VIC | Baw Baw (S) | Houses | 801 | 2.0% | \$478,034 | 1.1% | 48 | -3.2% |
| VIC | Baw Baw (S) | Units | 127 | 78.9% | \$315,235 | -0.2% | 57 | -2.7% |
| VIC | Benalla (RC) | Houses | 215 | 12.6% | \$291,042 | 0.6% | 57 | -3.0% |
| VIC | Benalla (RC) | Units | 27 | 12.5% | \$229,099 | -3.7% | 45 | n.a. |
| VIC | Buloke (S) | Houses | 127 | 16.5% | \$120,378 | 9.1% | 98 | -6.4% |
| VIC | Campaspe (S) | Houses | 449 | 11.4% | \$329,563 | -1.3% | 59 | -3.0% |
| VIC | Campaspe (S) | Units | 58 | -20.5% | \$235,269 | 7.4% | 68 | -1.5% |
| VIC | Central Goldfields (S) | Houses | 197 | -8.4% | \$259,263 | 11.8% | 43 | -2.7% |
| VIC | Colac-Otway (S) | Houses | 330 | -0.9% | \$411,096 | -3.3% | 43 | -2.4% |
| VIC | Colac-Otway (S) | Units | 40 | 17.6% | \$349,092 | 2.3% | 43 | -2.6% |
| VIC | Corangamite (S) | Houses | 204 | 12.1% | \$256,627 | -1.0% | 45 | -3.8% |
| VIC | East Gippsland (S) | Houses | 847 | 8.2% | \$355,155 | 1.9% | 62 | -3.0% |
| VIC | East Gippsland (S) | Units | 106 | 30.9% | \$231,024 | -0.3% | 56 | -2.8% |
| VIC | Gannawarra (S) | Houses | 176 | 12.1% | \$170,084 | 3.6% | 91 | -7.2% |
| VIC | Glenelg (S) | Houses | 355 | -3.8% | \$272,805 | 14.4% | 59 | -3.8% |
| VIC | Glenelg (S) | Units | 36 | -12.2% | \$193,406 | 3.7% | 37 | -1.7% |
| VIC | Golden Plains (S) | Houses | 155 | 38.4% | \$739,012 | 4.8% | 32 | -1.5% |
| VIC | Greater Bendigo (C) | Houses | 1,779 | -1.6% | \$408,230 | 3.3% | 32 | -2.4% |
| VIC | Greater Bendigo (C) | Units | 257 | 24.2% | \$294,343 | 13.2% | 47 | -2.3% |
| VIC | Greater Geelong (C) | Houses | 4,017 | -2.3% | \$595,942 | 4.0% | 36 | -3.1% |
| VIC | Greater Geelong (C) | Units | 803 | 19.0% | \$424,572 | 2.0% | 36 | -2.6% |
| VIC | Greater Shepparton (C) | Houses | 855 | 1.3% | \$327,202 | 3.2% | 49 | -2.6% |
| VIC | Greater Shepparton (C) | Units | 108 | 27.1% | \$197,579 | 4.4% | 84 | -3.0% |
| VIC | Hepburn (S) | Houses | 272 | 26.5% | \$550,109 | 4.1% | 54 | -3.1% |
| VIC | Hindmarsh (S) | Houses | 115 | 17.3% | \$124,201 | 7.4% | 42 | -5.5% |
| VIC | Horsham (RC) | Houses | 345 | 15.8% | \$235,658 | 12.4% | 35 | -3.3% |
| VIC | Horsham (RC) | Units | 40 | -2.4% | \$235,063 | 29.3% | 57 | -1.7% |
| VIC | Indigo (S) | Houses | 135 | -31.8% | \$405,538 | 4.4% | 47 | -2.6% |
| VIC | Latrobe (C) (Vic.) | Houses | 1,392 | 1.5% | \$277,516 | 3.2% | 43 | -3.2% |
| VIC | Latrobe (C) (Vic.) | Units | 181 | 17.5% | \$183,220 | 1.3% | 56 | -3.0% |
| VIC | Loddon (S) | Houses | 90 | 4.7% | \$195,420 | 6.1% | 63 | -5.6% |
| VIC | Mansfield (S) | Houses | 138 | 26.6% | \$481,131 | 3.6% | 93 | -4.2% |
| VIC | Mildura (RC) | Houses | 881 | -0.9% | \$315,791 | 5.1% | 29 | -3.4% |
| VIC | Mildura (RC) | Units | 114 | 26.7% | \$227,558 | 27.6% | 26 | -3.2% |
| VIC | Mitchell (S) | Houses | 506 | -8.8% | \$502,000 | 3.5% | 48 | -2.9% |
| VIC | Mitchell (S) | Units | 47 | -16.1% | \$314,571 | -6.8% | 35 | -2.8% |
| VIC | Moira (S) | Houses | 386 | -8.5% | \$298,622 | 1.5% | 76 | -3.4% |
| VIC | Moira (S) | Units | 86 | 53.6% | \$200,713 | -0.5% | 57 | -2.9% |
| VIC | Mount Alexander (S) | Houses | 275 | 19.6% | \$527,506 | 0.4% | 71 | -2.6% |
| VIC | Moyne (S) | Houses | 195 | 9.6% | \$519,793 | 5.8% | 68 | -2.9% |
| VIC | Murrindindi (S) | Houses | 197 | 25.5% | \$444,313 | 4.3% | 62 | -3.9% |

Regional Council Tables

Data to October 2020 (*data to August 2020)

| State | Council Region | Property Type | Number of sales (12m)* | 12 month change in sales volumes* | Median Value | 12 month change in home value index | Median days on market (12m) | Median vendor discounting (12m) |
|-------|----------------------------|---------------|------------------------|-----------------------------------|--------------|-------------------------------------|-----------------------------|---------------------------------|
| VIC | Northern Grampians (S) | Houses | 214 | -3.6% | \$213,962 | 23.4% | 40 | -3.6% |
| VIC | Pyrenees (S) | Houses | 86 | 59.3% | \$272,428 | 12.2% | 41 | -3.2% |
| VIC | Queenscliffe (B) | Houses | 77 | 8.5% | \$1,042,966 | 5.6% | 61 | -4.7% |
| VIC | South Gippsland (S) | Houses | 476 | 8.2% | \$393,342 | 4.9% | 53 | -3.0% |
| VIC | South Gippsland (S) | Units | 38 | -11.6% | \$286,711 | 8.2% | 68 | -3.1% |
| VIC | Southern Grampians (S) | Houses | 268 | 7.6% | \$235,527 | 13.0% | 56 | -4.1% |
| VIC | Strathbogie (S) | Houses | 134 | -4.3% | \$384,575 | 8.7% | 45 | -2.6% |
| VIC | Surf Coast (S) | Houses | 533 | 14.9% | \$955,164 | 5.1% | 44 | -2.4% |
| VIC | Surf Coast (S) | Units | 110 | 69.2% | \$667,880 | 2.8% | 43 | -2.2% |
| VIC | Swan Hill (RC) | Houses | 236 | -12.6% | \$257,260 | 12.9% | 28 | -2.8% |
| VIC | Swan Hill (RC) | Units | 20 | -35.5% | \$244,444 | 11.9% | n.a. | n.a. |
| VIC | Towong (S) | Houses | 70 | 4.5% | \$249,283 | 3.0% | 59 | -3.9% |
| VIC | Wangaratta (RC) | Houses | 419 | 0.2% | \$328,067 | -0.1% | 32 | -2.8% |
| VIC | Wangaratta (RC) | Units | 39 | -25.0% | \$223,373 | -7.5% | 28 | -2.8% |
| VIC | Warrnambool (C) | Houses | 529 | -7.0% | \$421,919 | 9.0% | 29 | -2.3% |
| VIC | Warrnambool (C) | Units | 132 | 3.9% | \$288,695 | 10.3% | 42 | -2.5% |
| VIC | Wellington (S) | Houses | 767 | 7.7% | \$297,585 | 3.9% | 76 | -4.0% |
| VIC | Wellington (S) | Units | 81 | 20.9% | \$228,040 | 12.8% | 96 | -4.2% |
| VIC | West Wimmera (S) | Houses | 50 | 6.4% | \$115,756 | 2.5% | 77 | -4.1% |
| VIC | Wodonga (C) | Houses | 661 | -0.6% | \$376,927 | 4.1% | 49 | -2.4% |
| VIC | Wodonga (C) | Units | 102 | -1.0% | \$227,516 | -3.7% | 56 | -2.9% |
| VIC | Yarriambiack (S) | Houses | 139 | 3.0% | \$112,069 | 11.2% | 50 | -5.7% |
| WA | Albany (C) | Houses | 609 | 17.3% | \$374,805 | -9.4% | 69 | -4.5% |
| WA | Albany (C) | Units | 36 | 20.0% | \$196,933 | -23.2% | 93 | -3.0% |
| WA | Augusta-Margaret River (S) | Houses | 255 | 37.1% | \$482,855 | -5.3% | 87 | -4.5% |
| WA | Beverley (S) | Houses | 24 | 20.0% | \$203,480 | -0.1% | 162 | -12.7% |
| WA | Boddington (S) | Houses | 24 | 60.0% | \$227,780 | -15.4% | 137 | -11.9% |
| WA | Bridgetown-Greenbushes (S) | Houses | 93 | 52.5% | \$356,236 | -6.5% | 78 | -5.4% |
| WA | Broome (S) | Houses | 159 | -0.6% | \$433,637 | -4.2% | 45 | -5.1% |
| WA | Broome (S) | Units | 56 | 9.8% | \$207,016 | -1.5% | 35 | -5.5% |
| WA | Bunbury (C) | Houses | 446 | 18.9% | \$306,217 | -8.7% | 68 | -5.5% |
| WA | Bunbury (C) | Units | 149 | 60.2% | \$228,593 | -2.9% | 108 | -5.6% |
| WA | Busselton (C) | Houses | 815 | 33.4% | \$487,685 | -4.5% | 64 | -3.6% |
| WA | Busselton (C) | Units | 80 | 25.0% | \$276,765 | 20.2% | 70 | -3.5% |
| WA | Capel (S) | Houses | 235 | 10.8% | \$389,244 | -1.5% | 75 | -3.8% |
| WA | Carnarvon (S) | Houses | 53 | 20.5% | \$151,535 | -27.0% | 126 | -13.9% |
| WA | Chittering (S) | Houses | 65 | 6.6% | \$523,576 | -13.0% | 70 | -2.8% |
| WA | Collie (S) | Houses | 155 | 43.5% | \$169,586 | -1.7% | 98 | -7.5% |
| WA | Coolgardie (S) | Houses | 59 | 34.1% | \$87,877 | -7.1% | 59 | -8.9% |
| WA | Dalwallinu (S) | Houses | 22 | 57.1% | \$131,587 | -19.4% | n.a. | n.a. |
| WA | Dandaragan (S) | Houses | 69 | 32.7% | \$316,791 | -14.6% | 162 | -8.2% |
| WA | Dardanup (S) | Houses | 188 | 6.2% | \$375,596 | -1.6% | 56 | -3.9% |
| WA | Denmark (S) | Houses | 127 | 22.1% | \$421,554 | -7.2% | 85 | -4.3% |
| WA | Derby-West Kimberley (S) | Houses | 36 | 28.6% | \$169,637 | -25.3% | 81 | -10.0% |
| WA | Donnybrook-Balingup (S) | Houses | 85 | 23.2% | \$354,756 | -5.1% | 114 | -7.2% |

Regional Council Tables

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| State | Council Region | Property Type | Number of sales (12m)* | 12 month change in sales volumes* | Median Value | 12 month change in home value index | Median days on market (12m) | Median vendor discounting (12m) |
|-------|----------------------------|---------------|------------------------|-----------------------------------|--------------|-------------------------------------|-----------------------------|---------------------------------|
| WA | East Pilbara (S) | Houses | 75 | 7.1% | \$204,965 | 10.0% | 67 | -7.4% |
| WA | Esperance (S) | Houses | 192 | 18.5% | \$294,855 | -6.8% | 106 | -7.5% |
| WA | Exmouth (S) | Houses | 65 | 80.6% | \$420,569 | -1.9% | 108 | -4.8% |
| WA | Gingin (S) | Houses | 106 | 17.8% | \$323,027 | -18.3% | 121 | -6.7% |
| WA | Greater Geraldton (C) | Houses | 549 | 12.5% | \$240,208 | -13.0% | 60 | -6.7% |
| WA | Greater Geraldton (C) | Units | 46 | -8.0% | \$142,615 | -11.0% | 99 | -7.9% |
| WA | Harvey (S) | Houses | 408 | 20.0% | \$368,455 | -2.7% | 82 | -4.5% |
| WA | Irwin (S) | Houses | 46 | 12.2% | \$291,213 | -12.5% | 106 | -7.1% |
| WA | Kalgoorlie/Boulder (C) | Houses | 415 | 8.4% | \$271,958 | -6.6% | 73 | -5.7% |
| WA | Kalgoorlie/Boulder (C) | Units | 47 | 51.6% | \$125,445 | -20.3% | 107 | -8.2% |
| WA | Karratha (C) | Houses | 281 | -3.1% | \$451,612 | -0.9% | 20 | -4.2% |
| WA | Karratha (C) | Units | 43 | -30.6% | \$201,796 | 17.1% | 33 | -4.7% |
| WA | Katanning (S) | Houses | 61 | 52.5% | \$165,944 | 1.5% | 104 | -5.7% |
| WA | Manjimup (S) | Houses | 116 | 11.5% | \$254,884 | -5.4% | 95 | -6.9% |
| WA | Merredin (S) | Houses | 44 | 10.0% | \$114,053 | -14.1% | 79 | -5.9% |
| WA | Moora (S) | Houses | 31 | 24.0% | \$144,372 | -15.8% | n.a. | n.a. |
| WA | Nannup (S) | Houses | 27 | 22.7% | \$440,574 | 3.3% | 183 | -4.5% |
| WA | Narrogin (S) | Houses | 85 | 54.5% | \$160,632 | -10.5% | 87 | -7.7% |
| WA | Northam (S) | Houses | 197 | 33.1% | \$209,427 | -12.5% | 108 | -9.1% |
| WA | Northampton (S) | Houses | 66 | 65.0% | \$216,403 | -13.1% | 133 | -6.1% |
| WA | Plantagenet (S) | Houses | 64 | 36.2% | \$208,758 | -12.6% | 70 | -4.8% |
| WA | Port Hedland (T) | Houses | 279 | 4.5% | \$284,615 | 4.5% | 30 | -4.5% |
| WA | Port Hedland (T) | Units | 79 | -24.0% | \$124,968 | -10.4% | 38 | -4.1% |
| WA | Ravensthorpe (S) | Houses | 25 | -19.4% | \$182,985 | -25.0% | n.a. | n.a. |
| WA | Toodyay (S) | Houses | 86 | 7.5% | \$324,180 | -15.5% | 134 | -9.4% |
| WA | Wagin (S) | Houses | 25 | 4.2% | \$126,881 | -17.0% | 111 | -17.6% |
| WA | Waroona (S) | Houses | 71 | 22.4% | \$276,678 | -4.6% | 150 | -5.4% |
| WA | Wyndham-East Kimberley (S) | Houses | 29 | -3.3% | \$256,751 | -5.3% | 71 | -5.9% |
| WA | York (S) | Houses | 49 | 0.0% | \$234,316 | -15.5% | 113 | -8.0% |

Please note suburbs with less than 20 sales have been excluded

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