



REAL ESTATE RESCUE
WORKBOOK

NAME:



WORKSHOP AGENDA

14 Saturday

1 PLUG IN

Why you are here?
Set Your Goal
Commit to ACTION
What do you want?

2 SOURCE PROPERTY

Liquidation
Sheriff Sales
Divorce
Bankruptcy
Mortgage
Deceased Estate

3 INSIDER KNOWLEDGE

Letters
Area Expert
RP Data
Feasibility
AFCA

15 Sunday

4 SELECT STRATEGY

Wholesale Deal
Short Sale
Take Over
Special Conditions

5 CONTRACT COMBO

Power of Attorney
Take Over Deed
Transfer
Estoppel Letter
Equitable Mortgage
Caveat
Acknowledgement & Disclosure

6 COLLECT

Refinance Equity
Renovate
Sell
Cashflow

DG INSTITUTE TEAM



www.dgilawyers.com.au
1300 256 078
legal@dgilawyers.com.au



www.dgifinance.com.au
1300 758 379
info@dgifinance.com.au



www.dgiwealthmanagement.com.au
1300 012 475
info@dgiwealthmanagement.com.au



www.dgiaccounting.com.au
1300 898 612
info@dgiaccounting.com.au



www.dgidebtmanagement.com.au
1300 890 471
info@dgidebtmanagement.com.au



www.dginstitute.com.au
1300 871 251
mwc@dginstitute.com.au



www.dginstitute.com.au
1300 871 251
info@opennetworkfunding.com.au



www.dginstitute.com.au
1300 871 251
info@dginstitute.com.au



www.dginstitute.com.au
1300 871 251
products@dginstitute.com.au



www.dginstitute.com.au
1300 871 251
em@dginstitute.com.au



Opportunities
don't happen.
YOU *create*
them.

2. SOURCE PROPERTY

- ★ Liquidation
- ★ Sheriff Sales
- ★ Divorce
- ★ Bankruptcy
- ★ Mortgage
- ★ Deceased Estate



1. PLUG IN

- ★ Why are here?
- ★ Set Your Goal
- ★ Commit to ACTION
- ★ What do you want?

4. SELECT STRATEGY

- ★ Wholesale Deal
- ★ Short Sale
- ★ Take Over
- ★ Special Conditions



3. INSIDER KNOWLEDGE

- ★ Letters
- ★ Area Expert
- ★ RP Data
- ★ Feasibility
- ★ AFCA



5. CONTRACT COMBO

- ★ Power of Attorney
- ★ Take Over Deed
- ★ Transfer
- ★ Estoppel Letter
- ★ Equitable Mortgage
- ★ Caveat
- ★ Acknowledgement & Disclosure



6. COLLECT

- ★ Refinance Equity
- ★ Renovate
- ★ Sell
- ★ Cashflow





1 PLUG IN

- ★ Why are here?
- ★ Set Your Goal
- ★ Commit to ACTION
- ★ What do you want?

GOAL ACTION FORM

GOAL #1:

PURPOSE OF GOAL:

ACTION STEPS:	COMPLETE BY:

INVESTMENT (dollars, time, resources):

GOAL COMPLETION DATE:

What are the potential roadblocks to achieve your goals?

How would you overcome the barriers?

GOAL ACTION FORM

GOAL #2:

PURPOSE OF GOAL:

ACTION STEPS:	COMPLETE BY:

INVESTMENT (dollars, time, resources):

GOAL COMPLETION DATE:

What are the potential roadblocks to achieve your goals?

How would you overcome the barriers?



2 SOURCE PROPERTY

- ★ Liquidation
- ★ Sheriff Sales
- ★ Divorce
- ★ Bankruptcy
- ★ Mortgage
- ★ Deceased Estate

STRATEGY LEARNINGS

Learning 1

Learning 2

Learning 3

Learning 4

Action Commitment



3 INSIDER KNOWLEDGE

- ★ Letters
- ★ Area Expert
- ★ RP Data
- ★ Feasibility
- ★ AFCA

STRATEGY LEARNINGS

Learning 1

Learning 2

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Action Commitment



4 SELECT STRATEGY

- ★ Wholesale Deal
- ★ Short Sale
- ★ Take Over
- ★ Special Conditions

STRATEGY LEARNINGS

Learning 1

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Action Commitment



5 CONTRACT COMBO

- ★ Power of Attorney
- ★ Take Over Deed
- ★ Transfer
- ★ Estoppel Letter
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- ★ Acknowledgement & Disclosure

STRATEGY LEARNINGS

Learning 1

Learning 2

Learning 3

Learning 4

Action Commitment



6 COLLECT

- ★ Refinance Equity
- ★ Renovate
- ★ Sell
- ★ Cashflow

20 blank horizontal lines for writing.

Ruled lines for writing.

STRATEGY LEARNINGS

Learning 1

Learning 2

Learning 3

Learning 4

Action Commitment
